Smarter technology for all

2023 Lenovo Commercial Product Decision Tree

NA Commercial Product Managers

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Lenovo Customer Personas

Mobile Users

Hybrid Workers

Admin/Office Workers

Creators

Power Users



Mobile Users



People accessing internet and data, anytime and anywhere



Always on, always leveraging behavior



Public Service, Contractor, Senior Management, entrepreneur, Sales, Field Technician, Frontline Worker

Hybrid Workers



People with autonomy and flexibility to blend working in the office, remotely, or on the go



Flexibility to decide when, how and where they work optimally on any given day.



Finance, Marketing, Support Position, Healthcare Admin, Legal

Admin/Office Workers



Those who provide support, developing processes and initiatives



Provide tools that enable the organization to run efficiently



Administrative, Admissions (Health/EDU), Inside Sales, Shipping/Receiving, Helpdesk, Hospitality, Banking, Health Desk, Legal

Creators



Those that can invent and develop original designs



Possess the ability to work in collaborative settings to bring ideas to life



Design, Marketing, Product Developer, Editor

Power Users



Users of a systems or programs to maximize their skills and expertise



Boost and foster growth for an enterprise



Engineer, Data Scientist, Graphic Design, Inventor, Imaging in Healthcare, Geologist, Lab **Technician, Animator, Oil & Gas**

Premium Notebook: Click Here

SMB Notebook: Click Here

Notebook Services & Software: Click Here

Desktop and Workstation: Click Here

Docking Stations: Click Here

Collaboration: Click Here

Premium Notebook





Lenovo Commercial Notebook **Enterprise/Premium**

Start with Screen Size

Start with User Persona

13" → Click Here

Mobile Users → Click Here

14" → Click Here

Hybrid Workers → Click Here

15"+ → Click Here

Admin/Office Workers → Click Here

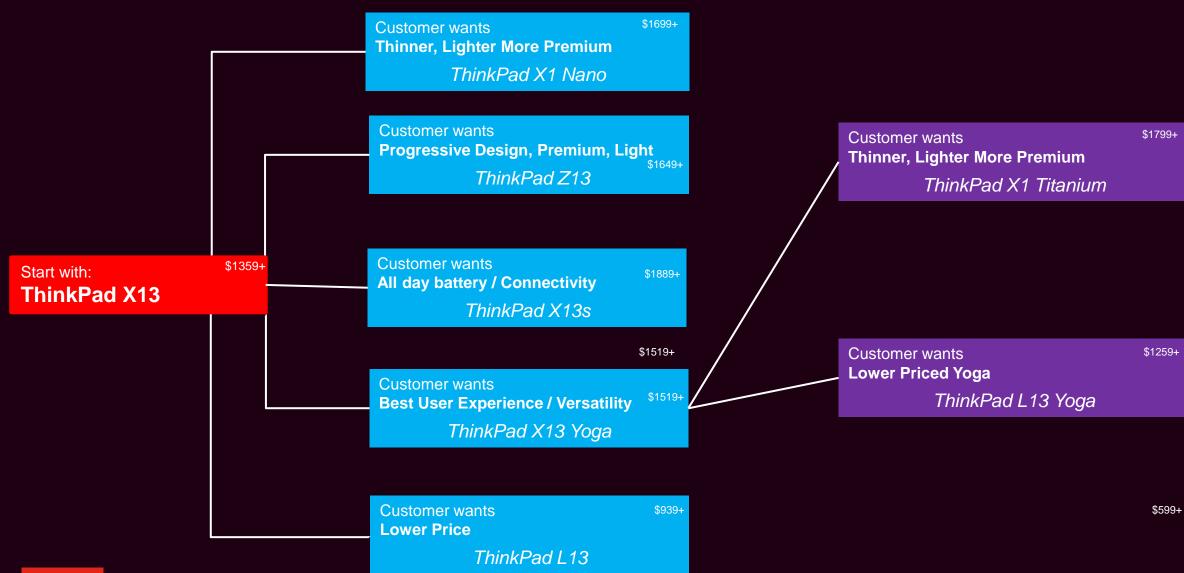
Creators → Click Here

Power Users → Click Here

Dell Comparable Models

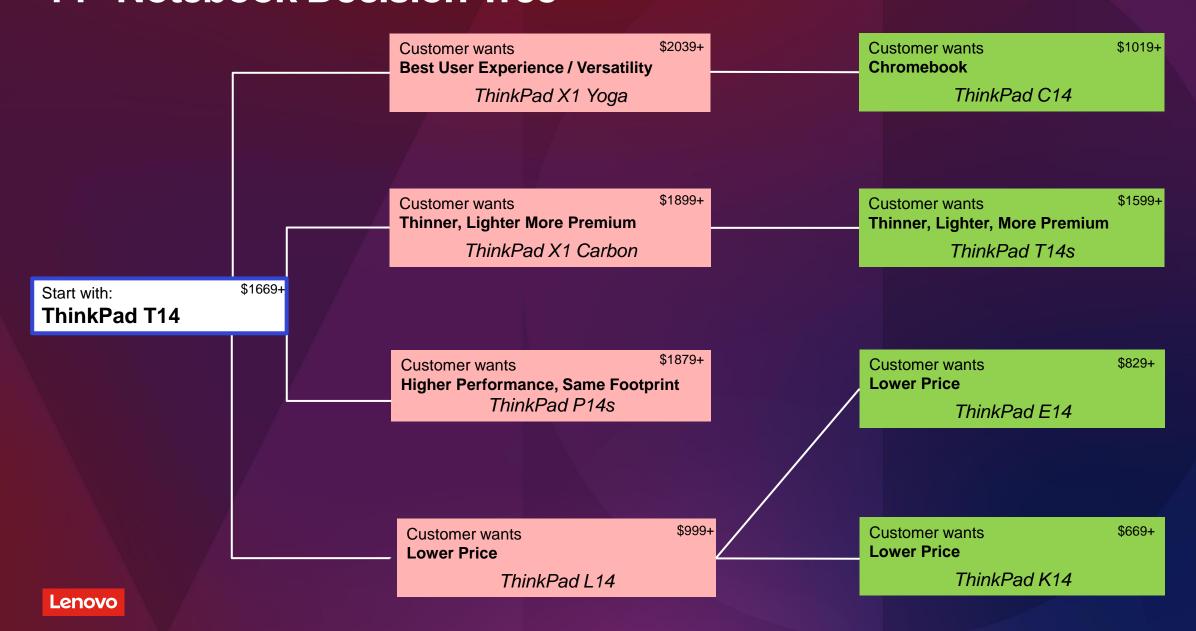
HP Comparable Models

13" Notebook Decision Tree

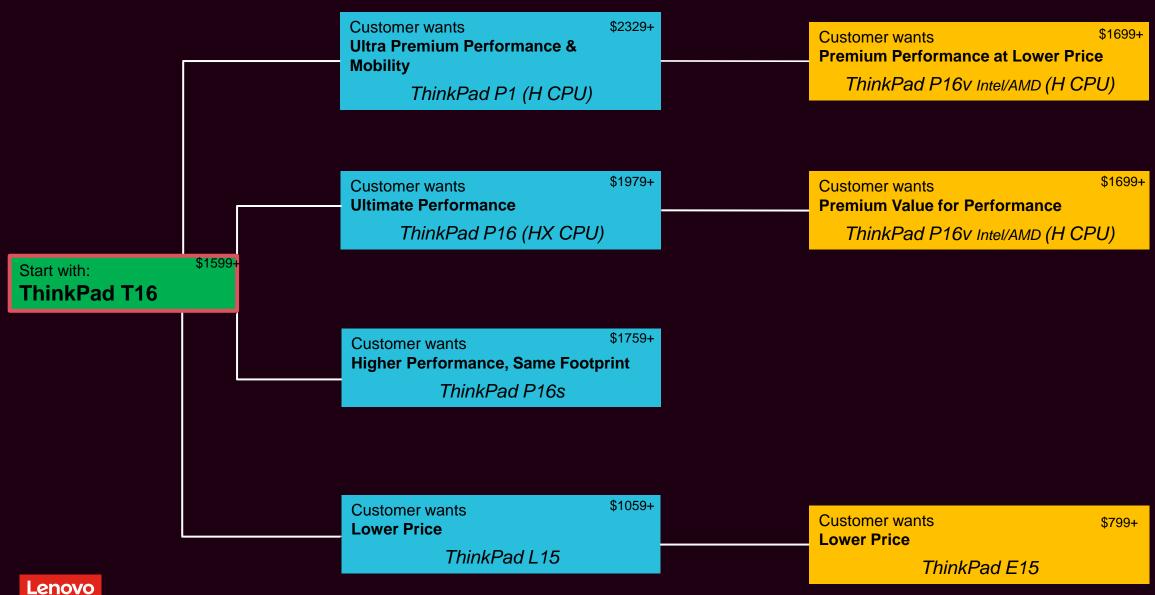


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14" Notebook Decision Tree



15"+ Notebook Decision Tree





Mobile Users



Start with:



Start with: ThinkPad X13

31359+

- Starting at 2.62lbs and 18.1mm
- 15.5hrs battery life (MM18)
- Soldered memory
- Longest Battery Life
- Click here for X13 services!

If the customer wants...

Thinner, Lighter, More Premium → X1 Nano

Progressive Design, Premium, Light → Z13

Connectivity, Slim, Productivity → X13s

Best User Experience / Versatility → X13 Yoga

Lower Price → <u>L13</u>









ThinkPad X1 Nano

\$1699+

- Starting at 1.99lbs and 13.87mm
- 13.6hrs battery life (MM18)
- Soldered memory
- Lightest ThinkPad Ever
- Click here for X1 Nano services!

If the customer wants...

Foldable



ThinkPad X1 Fold 16

\$2499+

- Starting at 2.2lbs and 11.3mm
- 10.6hrs battery life (MM18)
- Soldered memory
- World's First Foldable PC

Thinner, Lighter, More Premium Yoga



ThinkPad X1 Titanium

\$1799+

- Starting at 2.54lbs and 11.5mm
- 11.7hrs battery life (MM18)
- Soldered memory
- Thinnest ThinkPad Ever
- Click here for X1 Titanium services!







Progressive Design, Premium, Light:





ThinkPad Z13

\$1649+

- Starting at 2.78lbs and < 14mm thin
- 15+hrs battery life (MM18)
- 4mm x 6mm bezels- 91.6% STB
- Click here for Z13 services!









ThinkPad X13s

\$1889+

- Starting at 2.35lbs and 13.4mm
- Up to 28hrs battery life (MM18)
- Up to 32G memory
- Click here for X13s services!

If the customer wants...

Mobility, Performance, Work From Anywhere



ThinkPad T14s

- Starting at 2.84lbs and 16.6mm
- 15+hrs battery life (MM18)
- FHD camera, Dolby Voice, Eye Safe
- Click here for T14s services!







Better User Experience / Versatility:



ThinkPad L13 Yoga

\$1259+

- Starting at 3.17lbs and 17.6mm
- 8.36hrs battery life (MM18)
- Soldered memory
- Click here for L13 Yoga services!





ThinkPad X13 Yoga

\$1519+

- Starting at 2.76lbs and 15.95mm
- 12.05hrs battery life (MM18)
- Soldered memory
- Click here for X13 Yoga services!





Lower Price:





ThinkPad L13

\$939+

- Starting at 3.06lbs and 17.6mm
- 8.91hrs battery life (MM18)
- Soldered memory
- Click here for L13 services!

If the customer wants...

Lower Priced Chromebook

ThinkPad C14

\$599+

- Starting at 3.3lbs in Abyss blue
- 12.5hrs battery life (MM18)
- Soldered memory
- Click here for C13 Yoga services!

Lower Priced Notebook



ThinkPad K14

\$669+



- Starting at 3.3lbs and 17.18mm
- 8hrs battery life (MM18)
- Up to 32GB memory
- Click here for K14 services!





Hybrid Workers



Start with:



Start with:

\$1899+

ThinkPad X1 Carbon

Starting at 2.49lbs and 14.9mm
Soldered memory

16.7hrs battery life (MM18)

Longest Battery Life

Click here for X1 Carbon services!

If the customer wants...

Best User Experience, Versatility → <u>X1</u> <u>Titanium</u>

Lower Price → X1 Yoga

13" Smaller
Screen / Footprint

→ X1 Nano

Tablet w/
Detachable
Keyboard → X12
Tablet

High Performance → P1















Lower Price





\$2039+ Start with: ThinkPad X1 Yoga

- Starting at 3.0lbs and 14.99mm
- 16.1hrs battery life (MM18)
- Soldered memory
- Click here for X1 Yoga services!



\$1599+ Start with: ThinkPad T14s

- Starting at 2.83lbs and 16.1mm
- 14.5hrs battery life (MM18)
- Soldered memory
- **Click here for T14s services!**

If the customer wants...

Lower Price



\$1519+

- Starting at 2.76lbs and 15.95mm
- 12.05hrs battery life (MM18)
- Soldered memory
- **Click here for X13 Yoga services!**

Lower Price



\$1359+

- Starting at 2.7lbs and 16.5mm
- 15.5hrs battery life (MM18)
- Soldered memory
- **Click here for X13 services!**









13" Smaller Screen/Footprint:





\$1699+

Start with: ThinkPad X1 Nano

- Starting at 1.99lbs and 13.87mm
- 13.6hrs battery life (MM18)
- Soldered memory
- **Lightest ThinkPad Ever**
- **Click here for X1 Nano services!**

If the customer wants...



ThinkPad X13 Yoga

\$1519+

- Starting at 2.76lbs and 15.95mm
- 12.05hrs battery life (MM18)
- Soldered memory
- Click here for X13 Yoga services!





Tablet with Detachable Keyboard:







ThinkPad X12 Detachable

\$1499+

Starting at 1.67bs and 8.8mm

With keyboard 2.4lbs and 14.5mm

10.36hrs battery life (MM18)

Soldered memory

Click here for X12 Detachable services!



High Performance





ThinkPad P1

\$2659+

- Starting at <4lbs and <18mm
- Intel Core-H CPUs
- Up to NVIDIA RTX 5000 Ada (16GB)
 - GeForce RTX4090 available
- Up to 8TB M.2 SSD storage
- 10.9hrs battery life (MM18)
- Click here for P1 services!

If the customer wants...

Lower cost, lower-end graphics



ThinkPad P16v

\$1699+



- Starting at 4.85lbs
- Intel Core-H or AMD Ryzen-H CPUs
- TBDhrs battery life (MM18)
- Click here for P15v services!

Ultimate Performance



ThinkPad P16

\$1979+



- Starting at 6.5lbs and 30.2mm
- Intel Core-HX CPUs
- 9hrs battery life (MM18)





Admin/Office Workers

Start with:



Start with:
ThinkPad T14

Starting at 3.23lbs and 17.9mm

10.7hrs battery life (MM18)

One soldered +
One DIMM
Socket

Click here for T14 services!

If the customer wants...

Best User Experience / Versatility → X1 Yoga

Higher Performance & ISV Certified Discrete Graphics → P14s

Thinner, Lighter, More Premium → T14s

Lower Price → <u>L14</u>

Productivity, Performance, Mobility → T16













Higher Performance & ISV Certified Discrete Graphics





Starting at 3.24lbs and 17.9mm

10.96hrs battery life (MM18)

ThinkPad P14s

One soldered +
One DIMM
Socket

Click here for P14s services!





Thinner, Lighter, More Premium:



ThinkPad T14s

\$1599+

- Starting at 2.83lbs and 16.1mm
- 14.5hrs battery life (MM18)
- Soldered memory
- Click here for T14s services!



ThinkPad X1 Carbon

\$1899+

- Starting at 2.49lbs and 14.9mm
- 16.7hrs battery life (MM18)
- Soldered memory
- Longest Battery Life
- Lowest Weight
- Click here for X1 Carbon services!





Lower Price:





ThinkPad L14

\$999+

- Starting at 3.49lbs and 19.1mm
- 7.92hrs battery life (MM18)
- Two DIMM Sockets (one in use)
- Click here for L14 services!

If the customer wants...

Larger Screen Size



\$1059+



- Starting at 4.37lbs and 21mm
- 7.53hrs battery life (MM18)
- Two DIMM Sockets (# in use varies)
- Click here for L15 services!

Lower Price



ThinkPad K14

\$669+



- Starting at 3.3lbs and 17.18mm
- 8hrs battery life (MM18)
- Up to 32GB memory
- Click here for K14 services!



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Productivity, Performance, Mobility:





ThinkPad T16

Starting at 3.61lbs and 20mm

52.5Whr or 86Whr

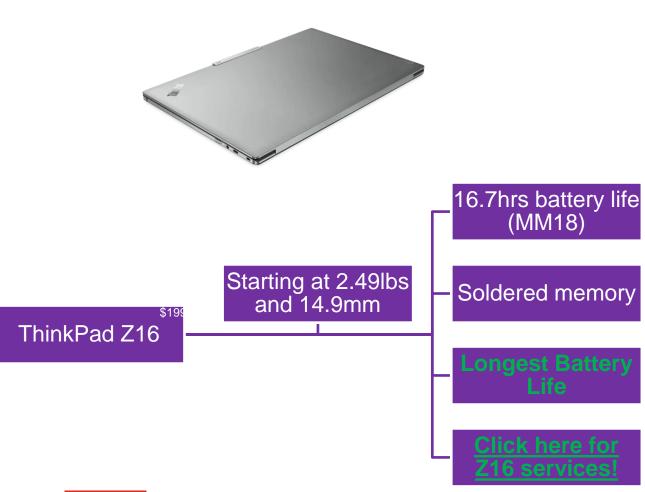
Up to 48 GB **DDR4** memory

Click here for T16 services!









If the customer wants...

Powerful Performance → X1 Extreme

Siler / Metal ID / No TrackPoint → T15p

13" Smaller Screen / Footprint → X1 Nano

Lower Price → C14

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ThinkPad P1

\$2329+

- Starting at <4lbs and <18mm
- Intel Core-H CPUs
- Up to NVIDIA RTX 5000 Ada (16GB)
- Up to 96GB DDR5 RAM
 - Up to 8TB M.2 SSD storage (PCIe 4)
- 10.9hrs battery life (MM18)
- Click here for P1 services!



ThinkPad X1 Extreme

\$2389+

- Starting at <4lbs and <18mm
- Intel Core-H CPUs
- More GeForce GPU options
- Up to 64GB DDR5 RAM
 - Up to 8TB M.2 SSD storage (PCle 4)
- 10.9hrs battery life (MM18)
- **Click here for X1 Extreme services!**





Silver / Metal ID / No TrackPoint:



ThinkPad P14s

\$1699+

- Starting at 2.73lbs and 17.9mm
- 9.1hrs battery life (MM18)
- Up to 48GB DDR4 RAM
- Up to 2TB M.2 SSD storage (PCle 4)
- Click here for P14s services!

If the customer wants...

Larger Screen Size



ThinkPad P16s

\$1,759+



- Starting at 3.7lbs and 14.99mm
- 8.4hrs battery life (MM18)
- Soldered memory
- Click here for P16s services!

Ultimate Performance



ThinkPad P16

\$1979+

- Starting at 6.5lbs and 31.45mm
- 9hrs battery life (MM18)
- Up to 128GB DDR5 RAM
- Up to 8TB M.2 SSD storage



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ThinkPad X1 Nano

\$1699+

- Starting at 1.99lbs and 13.87mm
- 13.6hrs battery life (MM18)
- Soldered memory
- **Lightest ThinkPad Ever**
- Click here for X1 Nano services!

If the customer wants...

Long Battery Life



ThinkPad X13

\$1359+

- Starting at 2.62lbs and 18.1mm
- 15.5hrs battery life (MM18)
- Soldered memory
- **Click here for X13 services!**





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Lower Price:



ThinkPad C14 Chromebook

\$1019+

- Starting at 3.44lbs and 19.83mm
- Abyss Blue
- 11.4hr battery life
- **Click here for C14 services!**



ThinkPad K14

\$669+

- Starting at 3.3lbs and 17.18mm
- 8hrs battery life (MM18)
- Up to 32GB memory
- Click here for K14 services!





Power Users





Start with: ThinkPad Z16

Starting at 2.49lbs and 14.9mm

16.7hrs battery life (MM18)

Soldered memory

Longest Battery Life

Click here for Z16 services!

If the customer wants...

Powerful
Performance → X1
Extreme

Smaller Screen Size, Mobility → P14s

Thinner, Lighter, Premium → X1

<u>Titanium</u>





Powerful Performance:





ThinkPad X1 Extreme

\$2389+

- Starting at <4lbs and <18mm
- 90Wh battery
- Up to 64GB DDR5 RAM
- Up to 8TB M.2 SSD storage
- Click here for X1 Extreme services!

If the customer wants...

Mobile Performance



ThinkPad P1

\$2329+



- Starting at < 4lbs and <18mm
- 90Wh battery
- Up to 64GB DDR5 RAM
- Up to 8TB M.2 SSD storage
- Click here for P1 services!

Ultimate Performance



ThinkPad P16

\$1979+

- Starting at 6.5lbs and 31.45mm
- 9hrs battery life (MM18)
- Up to 128GB DDR5 RAM
- Up to 8TB M.2 SSD storage
- Click here for P16 services!





Smaller Screen Size, Mobility:





ThinkPad P14s

\$1699+

- Starting at 2.73lbs and 17.9mm
- 9.1hrs battery life (MM18)
- Intel Core P28 CPUs
- NVIDIA T550 GPU or Intel Iris Xe (integrated)
- Up to 48GB RAM: One soldered + One DIMM
- Up to 2TB M.2 SSD storage (PCle 4)
- Click here for P14s services!



ThinkPad T14

\$1649+ ntel

- Intel / AMD
- Starting at 2.99lbs and < 17.9mm thin
- 10+ hrs battery life (MM18)
- 16:10 aspect ratio
- Click here for Z13 services!











ThinkPad X1 Titanium

\$1799+

- Starting at 2.54lbs and 11.5mm
- 11.7hrs battery life (MM18)
- Soldered memory
- Thinnest ThinkPad Ever
- Click here for X1 Titanium services!

If the customer wants...

Powerful Processor



ThinkPad P16s

\$1789+

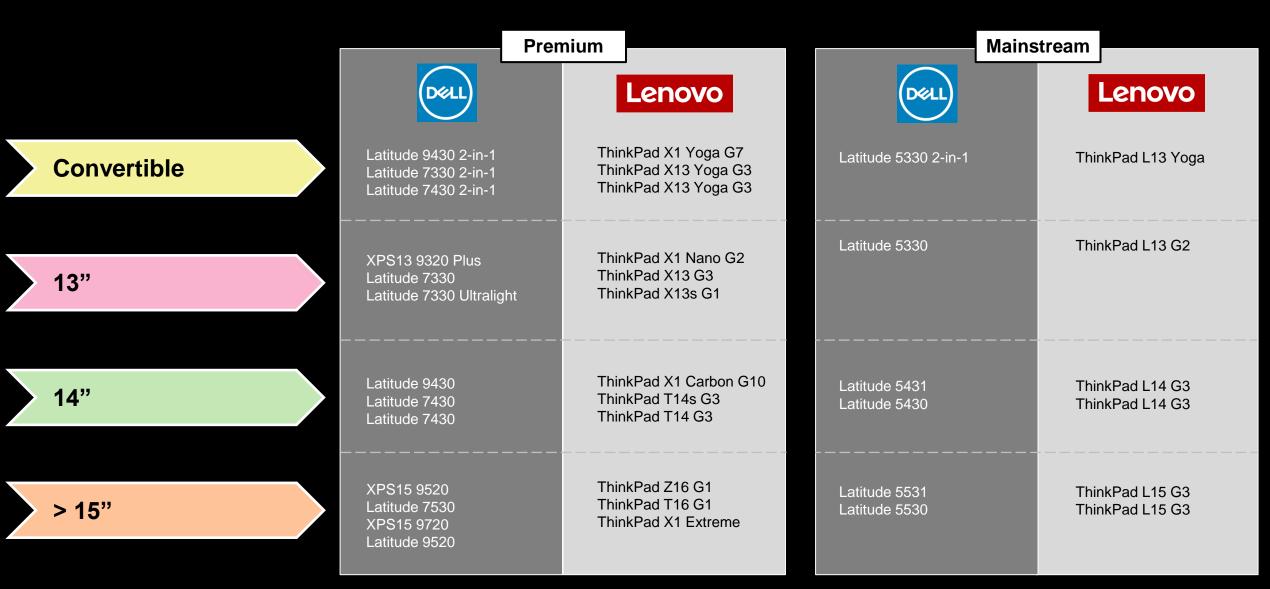
- Starting at 3.7lbs and 15.95mm
- 8.4hrs battery (MM18; larger 86Wh battery available
- Up to 48GB DDR4 RAM
- Click here for P16s services!







Dell to Lenovo Enterprise Comparison Grid

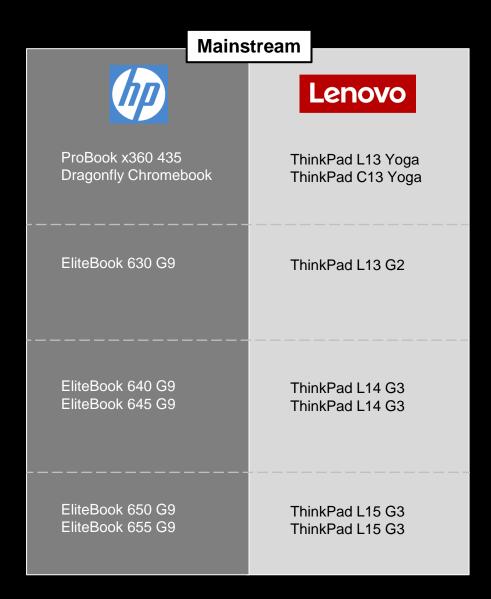


HP to Lenovo Enterprise Comparison Grid



Convertible 13" 14" > 15"

Premium Lenovo ThinkPad X1 Yoga G7 Elite Dragonfly G3 ThinkPad X1 Yoga G7 EliteBook x360 1040 ThinkPad X13 Yoga G3 EliteBook x360 830 ThinkPad X1 Nano G2 Elite Dragonfly G3 ThinkPad X13 G3 EliteBook 830 ThinkPad X13 G3 EliteBook 835 ThinkPad X1 Carbon G10 Elite Dragonfly G3 ThinkPad X1 Carbon G10 EliteBook 1040 G9 ThinkPad T14s G3 EliteBook 840 G9 ThinkPad T14s G3 EliteBook 845 G9 ThinkPad T14 G3 EliteBook 640 G9 ThinkPad T14 G3 EliteBook 645 G9 ThinkPad T16 G1 EliteBook 860 G9 ThinkPad T16 G1 EliteBook 865 G9 ThinkPad X1 Extreme **ZBook Firefly**



SMB Notebook





SMB Notebooks by Screen Size

14" 13" 15" 16" E14 Gen 4 E15 Gen 4 **TB Plus Twist TB 14 Gen 4 TB 15 Gen 4** TB 13x Gen 2 **TB 16p** TB 14s Yoga Gen 2 **TB 13s Gen 4** V15 Gen 3 V14 Gen 3 Lenovo

SMB Customer Personas



Mobile Users → TB13s, TB13x



Hybrid Workers → E14, TB14, TB15, V14



Creators → E15, TB14s Yoga, TB Plus Twist, V15



Power Users → TB16p

Dell Comparable Models

HP Comparable Models



Mobile Users:





\$919+

- Starting at 2.78lbs and 14.9mm
- 12.1hrs battery life (MM18)
- Soldered memory
- Click here for ThinkBook 13s services!



ThinkBook 13x

\$1199+

Starting at 2.78lbs and 14.9mm

12.1hrs battery life (MM18)

Soldered memory

Click here for ThinkBook 13x services!







\$599+

Hybrid Workers



\$949+ E14

- Starting at 3.51lbs and 17.9mm
- 45Wh and 57Wh battery options
- Up to 32GB memory
- Click here for E14 services!



ThinkBook 14

\$799+

- Starting at 3.09lbs and 17.9mm
- 8.0hrs battery life (MM18)
- One soldered + One DIMM Socket
- Click here for ThinkBook 14 services!



ThinkBook 15

Starting at 3.75lbs and 18.9mm

- 8.0hrs battery life (MM18)
- Soldered memory
- Click here for ThinkBook 15 services!



V14

\$719+

Starting at 3.3lbs and 19.9mm

- 38Wh and 45Wh battery options
- Up to 16GB memory
- Click here for V14 services!







Creators



E15

\$799+

- Starting at 3.75lbs and 18.9mm
- 45Wh and 57Wh battery options
- Up to 40GB memory
- Click here for E15 services



ThinkBook 14s Yoga

\$1019+

- Starting at 3.3lbs and 16.9mm
- 8.4hrs battery life (MM18)
- One Soldered + One DIMM Socket
- Click here for ThinkBook 14s

 Yoga services!



V15

\$599+

- Starting at 3.74lbs and 19.9mm
- 38Wh and 45Wh battery options
- Up to 16GB memory
- Click here for V15 services!





Power Users



ThinkBook 16p

Starting at 4.18lbs and 17.7mm

Dual drive (SSD + SSD)

7.5hrs battery life (MM18)

Click here for ThinkBook 16p services!





Dell to Lenovo SMB Comparison Grid

DELL

Lenovo

13"

14"

15"

Latitude 9330 Latitude 7330 2 in 1 Latitude 5330

Vostro 5410 Latitude 5431 Latitude 3420 Vostro 5402 Latitude 5430 Vostro 3400

Latitude 7530 Vostro 7510 Latitude 5530 Latitude 3520 Vostro 3510 ThinkBook 13x Gen 2 ThinkBook Plus Gen 2 ThinkBook 13s Gen 4

ThinkBook 14s Yoga Gen 2 ThinkBook 14p Gen 3 ThinkPad E14 Gen 4 ThinkBook 14 Gen 4 ThinkPad V14 Gen 3

ThinkBook 16P Gen 3
ThinkBook 15P Gen 3
ThinkPad E15 Gen 4
ThinkPad V15 Gen 3

HP to Lenovo SMB Comparison Grid





Lenovo

13"

14"

15"

EliteBook x360 1030 Gen 8 EliteBook 835 Gen 9 ProBook 635/Aero Gen 8

ProBook 640 G9
EliteBook 640 Gen 9
EliteBook 645 Gen 9
ProBook 440 Gen 9
ProBook 445 Gen 9
HP 240 Gen 8

EliteBook 860 Gen 9 ProBook 650 Gen 9 EliteBook 655 Gen 9 ProBook 450 Gen 9 ProBook 455 Gen 9 HP 250 Gen 8 ThinkBook 13x Gen 2 ThinkBook Plus Gen 2 ThinkBook 13s Gen 4

ThinkBook 14s Yoga Gen 2 ThinkBook 14p Gen 3 ThinkPad E14 Gen 4 ThinkBook 14 Gen 4 ThinkPad V14 Gen 3

ThinkBook 16P Gen 3 ThinkBook 15P Gen 3 ThinkPad E15 Gen 4 ThinkBook 15 Gen 4 ThinkPad V15 Gen 3



Notebook Services & Software

Lenovo

Notebook Services & Software:

Premium Notebook Services by Product

SMB Notebook Services by Product

Software Vendors

ThinkPad X1 Carbon SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0E97247) List Price \$89

5yr Depot (5WS0E97207) List Price \$219

3yr Onsite (5WS0E97271) List Price \$79

4yr Onsite (5WS0E97146) List Price \$149

5yr Onsite (5WS0E97394) List Price \$259

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36160) List Price \$129

4yr Premier (5WS0T36132) List Price \$219

5vr Premier (5WS0T36119) List Price \$349

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0F15928) List Price \$129

4yr ADP (5PS0F17633) List Price \$199

5yr ADP (5PS0K18166) List Price \$219

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5WS0F15922) List Price \$18

4yr KYD (5WS0F17636) List Price \$23

5yr KYD (5PS0K18170) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0F15923) List Price \$40 *Sealed Battery has a 3yr MAX coverage

ThinkPad X1 Yoga SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0E97247) List Price \$89

5yr Depot (5WS0E97207) List Price \$219

3yr Onsite (5WS0E97271) List Price \$79

4yr Onsite (5WS0E97146) List Price \$149

5yr Onsite (5WS0E97394) List Price \$259

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36160) List Price \$129

4yr Premier (5WS0T36132) List Price \$219

5vr Premier (5WS0T36119) List Price \$349

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0F15928) List Price \$129

4yr ADP (5PS0F17633) List Price \$199

5yr ADP (5PS0K18166) List Price \$219

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5WS0F15922) List Price \$18

4yr KYD (5WS0F17636) List Price \$23

5yr KYD (5PS0K18170) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0F15923) List Price \$40

*Sealed Battery has a 3yr MAX coverage

ThinkPad X1 Nano SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0E97247) List Price \$89

5yr Depot (5WS0E97207) List Price \$219

3yr Onsite (5WS0E97271) List Price \$79

4yr Onsite (5WS0E97146) List Price \$149

5yr Onsite (5WS0E97394) List Price \$259

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36160) List Price \$129

4yr Premier (5WS0T36132) List Price \$219

5vr Premier (5WS0T36119) List Price \$349

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0F15928) List Price \$129

4yr ADP (5PS0F17633) List Price \$199

5yr ADP (5PS0K18166) List Price \$219

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5WS0F15922) List Price \$18

4yr KYD (5WS0F17636) List Price \$23

5yr KYD (5PS0K18170) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0F15923) List Price \$40
*Sealed Battery has a 3yr. MAX coverage

CO2 Offset (from 3yr Depot)



ThinkPad X1 Titanium SSG

Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0E97247) List Price \$89

5yr Depot (5WS0E97207) List Price \$219

3yr Onsite (5WS0E97271) List Price \$79

4yr Onsite (5WS0E97146) List Price \$149

5yr Onsite (5WS0E97394) List Price \$259

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36160) List Price \$129

4yr Premier (5WS0T36132) List Price \$219

5vr Premier (5WS0T36119) List Price \$349

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0F15928) List Price \$129

4yr ADP (5PS0F17633) List Price \$199

5yr ADP (5PS0K18166) List Price \$219

*Base Warranty and ADP term length must match



3yr KYD (5WS0F15922) List Price \$18

4yr KYD (5WS0F17636) List Price \$23

5yr KYD (5PS0K18170) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0F15923) List Price \$40

*Sealed Battery has a 3 yr. MAX coverage



ThinkPad X1 Extreme SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0E97247) List Price \$89

5yr Depot (5WS0E97207) List Price \$219

3yr Onsite (5WS0E97271) List Price \$79

4yr Onsite (5WS0E97146) List Price \$149

5yr Onsite (5WS0E97394) List Price \$259

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36160) List Price \$129

4yr Premier (5WS0T36132) List Price \$219

5vr Premier (5WS0T36119) List Price \$349

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0F15928) List Price \$129

4yr ADP (5PS0F17633) List Price \$199

5yr ADP (5PS0K18166) List Price \$219

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5WS0F15922) List Price \$18

4yr KYD (5WS0F17636) List Price \$23

5yr KYD (5PS0K18170) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0F15923) List Price \$40

*Sealed Battery has a 3yr. MAX coverage

ThinkPad Z13 SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0E97247) List Price \$89

5yr Depot (5WS0E97207) List Price \$219

3yr Onsite (5WS0E97271) List Price \$79

4yr Onsite (5WS0E97146) List Price \$149

5yr Onsite (5WS0E97394) List Price \$259

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36160) List Price \$129

4yr Premier (5WS0T36132) List Price \$219

5yr Premier (5WS0T36119) List Price \$349

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0F15928) List Price \$129

4yr ADP (5PS0F17633) List Price \$199

5yr ADP (5PS0K18166) List Price \$219

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5WS0F15922) List Price \$18

4yr KYD (5WS0F17636) List Price \$23

5yr KYD (5PS0K18170) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0F15923) List Price \$40 *Sealed Battery has a 3yr. MAX coverage

CO2 Offset (from 3yr Depot)





ThinkPad Z16 SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0E97247) List Price \$89

5yr Depot (5WS0E97207) List Price \$219

3yr Onsite (5WS0E97271) List Price \$79

4yr Onsite (5WS0E97146) List Price \$149

5yr Onsite (5WS0E97394) List Price \$259

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36160) List Price \$129

4yr Premier (5WS0T36132) List Price \$219

5yr Premier (5WS0T36119) List Price \$349

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0F15928) List Price \$129

4yr ADP (5PS0F17633) List Price \$199

5yr ADP (5PS0K18166) List Price \$219

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5WS0F15922) List Price \$18

4yr KYD (5WS0F17636) List Price \$23

5yr KYD (5PS0K18170) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0F15923) List Price \$40 *Sealed Battery has a 3yr MAX coverage





ThinkPad X13 SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0A23259) List Price \$79

5yr Depot (5WS0A23002) List Price \$199

3yr Onsite (5WS0A23006) List Price \$69

4yr Onsite (5WS0A22852) List Price \$129

5yr Onsite (5WS0A23078) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36152) List Price \$119

4yr Premier (5WS0T36185) List Price \$199

5yr Premier (5WS0T36204) List Price \$329

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0A23193) List Price \$109

4yr ADP (5PS0A22966) List Price \$149

5yr ADP (5PS0K18187) List Price \$179

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS0A23278) List Price \$18

4yr KYD (5PS0G79465) List Price \$24

5yr KYD (5PS0K18198) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0A23013) List Price \$40 *Sealed Battery has a 3 yr. MAX coverage

CO2 Offset (from 3yr Depot)

ThinkPad X13s SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0A23259) List Price \$79 5yr Depot (5WS0A23002) List Price \$199

Premier Support Courier (from 3yr Depot)

3yr Premier Courier (5WS1J63364) List Price \$79 4yr Premier Courier (5WS1J63363) List Price \$159 5yr Premier Courier (5WS1J63362) List Price \$269 *Courier Service only (no Onsite)

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0A23193) List Price \$109 4yr ADP (5PS0A22966) List Price \$149 5yr ADP (5PS0K18187) List Price \$179 *Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS0A23278) List Price \$18 4yr KYD (5PS0G79465) List Price \$24 5yr KYD (5PS0K18198) List Price \$30 *Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0A23013) List Price \$40 *Sealed Battery has a 3yr. MAX coverage

CO2 Offset (from 3yr Depot)





ThinkPad X13 Yoga SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0E97247) List Price \$89

5yr Depot (5WS0E97207) List Price \$219

3yr Onsite (5WS0E97271) List Price \$79

4yr Onsite (5WS0E97146) List Price \$149

5yr Onsite (5WS0E97394) List Price \$259

Premier Support (from 3yr Depot)

3yr Premier Support (5WS0T36160) List Price \$129 4yr Premier Support (5WS0T36132) List Price \$219 5yr Premier Support (5WS0T36119) List Price \$349 *Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0F15928) List Price \$129

4yr ADP (5PS0F17633) List Price \$199

5yr ADP (5PS0K18166) List Price \$219

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5WS0F15922) List Price \$18

4yr KYD (5WS0F17636) List Price \$23

5yr KYD (5PS0K18170) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0F15923) List Price \$40
*Sealed Battery has a 3yr. MAX coverage

CO2 Offset (from 3yr Depot)



ThinkPad X12 Detachable SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0A23259) List Price \$79

5yr Depot (5WS0A23002) List Price \$199

3yr Onsite (5WS0A23006) List Price \$69

4yr Onsite (5WS0A22852) List Price \$129

5yr Onsite (5WS0A23078) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36152) List Price \$119

4yr Premier (5WS0T36185) List Price \$199

5yr Premier (5WS0T36204) List Price \$329

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0A23193) List Price \$109

4yr ADP (5PS0A22966) List Price \$149

5yr ADP (5PS0K18187) List Price \$179

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS0A23278) List Price \$18

4yr KYD (5PS0G79465) List Price \$24

5yr KYD (5PS0K18198) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0A23013) List Price \$40

*Sealed Battery has a 3yr MAX coverage



ThinkPad T14 SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0A23259) List Price \$79

5yr Depot (5WS0A23002) List Price \$199

3yr Onsite (5WS0A23006) List Price \$69

4yr Onsite (5WS0A22852) List Price \$129

5yr Onsite (5WS0A23078) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36152) List Price \$119

4yr Premier (5WS0T36185) List Price \$199

5yr Premier (5WS0T36204) List Price \$329

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0A23193) List Price \$109

4yr ADP (5PS0A22966) List Price \$149

5yr ADP (5PS0K18187) List Price \$179

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS0A23278) List Price \$18

4yr KYD (5PS0G79465) List Price \$24

5yr KYD (5PS0K18198) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0A23013) List Price \$40 *Sealed Battery has a 3 yr MAX coverage

CO2 Offset (from 3yr Depot)





ThinkPad T14s SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0A23259) List Price \$79

5yr Depot (5WS0A23002) List Price \$199

3yr Onsite (5WS0A23006) List Price \$69

4yr Onsite (5WS0A22852) List Price \$129

5yr Onsite (5WS0A23078) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36152) List Price \$119

4yr Premier (5WS0T36185) List Price \$199

5yr Premier (5WS0T36204) List Price \$329

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0A23193) List Price \$109

4yr ADP (5PS0A22966) List Price \$149

5yr ADP (5PS0K18187) List Price \$179

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS0A23278) List Price \$18

4yr KYD (5PS0G79465) List Price \$24

5yr KYD (5PS0K18198) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0A23013) List Price \$40 *Sealed Battery has a 3yr MAX coverage





ThinkPad T16 SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0A23259) List Price \$79

5yr Depot (5WS0A23002) List Price \$199

3yr Onsite (5WS0A23006) List Price \$69

4yr Onsite (5WS0A22852) List Price \$129

5yr Onsite (5WS0A23078) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36152) List Price \$119

4yr Premier (5WS0T36185) List Price \$199

5yr Premier (5WS0T36204) List Price \$329

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0A23193) List Price \$109

4yr ADP (5PS0A22966) List Price \$149

5yr ADP (5PS0K18187) List Price \$179

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS0A23278) List Price \$18

4yr KYD (5PS0G79465) List Price \$24

5yr KYD (5PS0K18198) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0A23013) List Price \$40 *Sealed Battery has a 3yr MAX coverage

ThinkPad L13 SSG



Base Warranty Upgrade (from 3yr Depot)

4vr Depot (5WS0A23259) List Price \$79

5yr Depot (5WS0A23002) List Price \$199

3yr Onsite (5WS0A23006) List Price \$69

4yr Onsite (5WS0A22852) List Price \$129

5yr Onsite (5WS0A23078) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier Support (5WS0T36152) List Price \$119 4yr Premier Support (5WS0T36185) List Price \$199 5yr Premier Support (5WS0T36204) List Price \$329

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0F15928) List Price \$129

4yr ADP (5PS0F17633) List Price \$199

5yr ADP (5PS0K18166) List Price \$219

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS0A23278) List Price \$18

4yr KYD (5PS0G79465) List Price \$24

5yr KYD (5PS0K18198) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0A23013) List Price \$40 *Sealed Battery has a 3yr MAX coverage

CO2 Offset (from 3yr Depot)

ThinkPad L13 Yoga SSG



Base Warranty Upgrade (from 3yr Depot)

4vr Depot (5WS0A23259) List Price \$79

5yr Depot (5WS0A23002) List Price \$199

3yr Onsite (5WS0A23006) List Price \$69

4yr Onsite (5WS0A22852) List Price \$129

5yr Onsite (5WS0A23078) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier Support (5WS0T36152) List Price \$119 4yr Premier Support (5WS0T36185) List Price \$199 5yr Premier Support (5WS0T36204) List Price \$329 *Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0A23193) List Price \$109

4yr ADP (5PS0A22966) List Price \$149

5yr ADP (5PS0K18187) List Price \$179

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS0A23278) List Price \$18

4yr KYD (5PS0G79465) List Price \$24

5yr KYD (5PS0K18198) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0A23013) List Price \$40 *Sealed Battery has a 3yr. MAX coverage

CO2 Offset (from 3yr Depot)



ThinkPad L14 SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0A23259) List Price \$79

5yr Depot (5WS0A23002) List Price \$199

3yr Onsite (5WS0A23006) List Price \$69

4yr Onsite (5WS0A22852) List Price \$129

5yr Onsite (5WS0A23078) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36152) List Price \$119

4yr Premier (5WS0T36185) List Price \$199

5yr Premier (5WS0T36204) List Price \$329

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0A23193) List Price \$109

4yr ADP (5PS0A22966) List Price \$149

5yr ADP (5PS0K18187) List Price \$179

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS0A23278) List Price \$18

4yr KYD (5PS0G79465) List Price \$24

5yr KYD (5PS0K18198) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0A23013) List Price \$40 *Sealed Battery has a 3yr MAX coverage

CO2 Offset (from 3yr Depot)





ThinkPad L15 SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0A23259) List Price \$79

5yr Depot (5WS0A23002) List Price \$199

3yr Onsite (5WS0A23006) List Price \$69

4yr Onsite (5WS0A22852) List Price \$129

5yr Onsite (5WS0A23078) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36152) List Price \$119

4yr Premier (5WS0T36185) List Price \$199

5yr Premier (5WS0T36204) List Price \$329

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0A23193) List Price \$109

4yr ADP (5PS0A22966) List Price \$149

5yr ADP (5PS0K18187) List Price \$179

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS0A23278) List Price \$18

4yr KYD (5PS0G79465) List Price \$24

5yr KYD (5PS0K18198) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0A23013) List Price \$40 *Sealed Battery has a 3yr MAX coverage



ThinkPad C14 SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS0A23259) List Price \$79

5yr Depot (5WS0A23002) List Price \$199

3yr Onsite (5WS0A23006) List Price \$69

4yr Onsite (5WS0A22852) List Price \$129

5yr Onsite (5WS0A23078) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS0T36152) List Price \$119

4yr Premier (5WS0T36185) List Price \$199

5yr Premier (5WS0T36204) List Price \$329

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0A23193) List Price \$109

4yr ADP (5PS0A22966) List Price \$149

5yr ADP (5PS0K18187) List Price \$179

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS0A23278) List Price \$18

4yr KYD (5PS0G79465) List Price \$24

5yr KYD (5PS0K18198) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0A23013) List Price \$40

*Sealed Battery has a 3yr. MAX coverage

ThinkPad K14 SSG



Base Warranty Upgrade (from 1yr Depot)

2yr Depot (5WS0A23781) List Price \$39

3yr Depot (5WS0A23813) List Price \$69

4yr Depot (5WS0A23756) List Price \$119

5yr Depot (5WS0E84879) List Price \$169

1yr Onsite (5WS0A23748) List Price \$19

2yr Onsite (5WS0A23747) List Price \$49

3yr Onsite (5WS0A23681) List Price \$89

4yr Onsite (5WS0A23281) List Price \$139

5yr Onsite (5WS0E84924) List Price \$189

Premier Support (from 1yr Depot)

1yr Premier Support (5WS0T36159) List Price \$35

2yr Premier Support (5WS0T36187) List Price \$79

3yr Premier Support (5WS0T36151) List Price \$139

4yr Premier Support (5WS0T36121) List Price \$209

5yr Premier Support (5WS0T36181) List Price \$279

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 1yr Depot)

1yr ADP (5PS0L30072) List Price \$39

2yr ADP (5PS0L30068) List Price \$69

3yr ADP (5PS0L30075) List Price \$99

4yr ADP (5PS0L30070) List Price \$139

5yr ADP (5PS0K27092) List Price \$189

*Base Warranty and ADP term length must match

Keep Your Drive(from 1yr Depot)

1yr KYD (5WS0L13021) List Price \$6

2yr KYD (5PS0L13020) List Price \$12

3yr KYD (5PS0L13019) List Price \$18

4yr KYD (5PS0L13023) List Price \$24

5yr KYD (5PS0K27099) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 1yr Depot)

3yr SBY Replacement (5WS0L01988) List Price \$40

*Sealed Battery has a 3yr. MAX coverage



ThinkPad P1 SSG



4yr Depot (5WS0V07086) List Price \$89

5yr Depot (5WS0V07063) List Price \$219

3yr Onsite (5WS0V07088) List Price \$79

4yr Onsite (5WS0V07100) List Price \$149

5yr Onsite (5WS0V07051) List Price \$259

Premier Support (from 3yr Depot)

3yr Premier (5WS0V07092) List Price \$129

4yr Premier (5WS0V07067) List Price \$219

5yr Premier (5WS0V07061) List Price \$349

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS0V07049) List Price \$129

4yr ADP (5PS0V07113) List Price \$199

5yr ADP (5PS0V07056) List Price \$219

*Base Warranty and ADP term length must match



Keep Your Drive(from 3yr Depot)

3yr KYD (5PS0V07097) List Price \$18

4yr KYD (5PS0V07106) List Price \$23

5yr KYD (5PS0V07084) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS0V07085) List Price \$40

*Sealed Battery has a 3yr MAX coverage



ThinkPad P14s SSG



4yr Depot (5WS1H31789) List Price \$79

5yr Depot (5WS1H31793) List Price \$199

3yr Onsite (5WS1H31754) List Price \$69

4yr Onsite (5WS1H31719) List Price \$129

5yr Onsite (5WS1H31765) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS1H31725) List Price \$119

4yr Premier (5WS1H31769) List Price \$199

5yr Premier (5WS1H31791) List Price \$329

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS1H31737) List Price \$109

4yr ADP (5PS1H31762) List Price \$149

5yr ADP (5PS1H31752) List Price \$179

*Base Warranty and ADP term length must match



Keep Your Drive(from 3yr Depot)

3yr KYD (5PS1H31776) List Price \$18

4yr KYD (5PS1H31761) List Price \$23

5yr KYD (5PS1H31796) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS1H31713) List Price \$40 *Sealed Battery has a 3yr MAX coverage



ThinkPad P15v SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS1H31789) List Price \$79

5yr Depot (5WS1H31793) List Price \$199

3yr Onsite (5WS1H31754) List Price \$69

4yr Onsite (5WS1H31719) List Price \$129

5yr Onsite (5WS1H31765) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS1H31725) List Price \$119

4yr Premier (5WS1H31769) List Price \$199

5vr Premier (5WS1H31791) List Price \$329

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS1H31737) List Price \$109

4yr ADP (5PS1H31762) List Price \$149

5yr ADP (5PS1H31752) List Price \$179

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS1H31776) List Price \$18

4yr KYD (5PS1H31761) List Price \$23

5yr KYD (5PS1H31796) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS1H31713) List Price \$40

*Sealed Battery has a 3yr. MAX coverage

ThinkPad P16s SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS1H31789) List Price \$79

5yr Depot (5WS1H31793) List Price \$199

3yr Onsite (5WS1H31754) List Price \$69

4yr Onsite (5WS1H31719) List Price \$129

5yr Onsite (5WS1H31765) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS1H31725) List Price \$119

4yr Premier (5WS1H31769) List Price \$199

5yr Premier (5WS1H31791) List Price \$329

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS1H31737) List Price \$109

4yr ADP (5PS1H31762) List Price \$149

5yr ADP (5PS1H31752) List Price \$179

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS1H31776) List Price \$18

4yr KYD (5PS1H31761) List Price \$23

5yr KYD (5PS1H31796) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS1H31713) List Price \$40

*Sealed Battery has a 3yr MAX coverage

ThinkPad T15p SSG



Base Warranty Upgrade (from 3yr Depot)

4yr Depot (5WS1H31789) List Price \$79

5yr Depot (5WS1H31793) List Price \$199

3yr Onsite (5WS1H31754) List Price \$69

4yr Onsite (5WS1H31719) List Price \$129

5yr Onsite (5WS1H31765) List Price \$239

Premier Support (from 3yr Depot)

3yr Premier (5WS1H31725) List Price \$119

4yr Premier (5WS1H31769) List Price \$199

5vr Premier (5WS1H31791) List Price \$329

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 3yr Depot)

3yr ADP (5PS1H31737) List Price \$109

4yr ADP (5PS1H31762) List Price \$149

5yr ADP (5PS1H31752) List Price \$179

*Base Warranty and ADP term length must match

Keep Your Drive(from 3yr Depot)

3yr KYD (5PS1H31776) List Price \$18

4yr KYD (5PS1H31761) List Price \$23

5yr KYD (5PS1H31796) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 3yr Depot)

3yr SBY Replacement (5WS1H31713) List Price \$40 *Sealed Battery has a 3yr. MAX coverage

CO2 Offset (from 3yr Depot)

2 Ton CO2 Offset (5WS1C41957) List Price \$23

ThinkBook 13s & 13x SSG





Base Warranty Upgrade (from 1yr Depot)

2yr Depot (5WS0A23781) List Price \$39

3yr Depot (5WS0A23813) List Price \$69

4yr Depot (5WS0A23756) List Price \$119

5yr Depot (5WS0E84879) List Price \$169

1yr Onsite (5WS0A23748) List Price \$19

2yr Onsite (5WS0A23747) List Price \$49

3yr Onsite (5WS0A23681) List Price \$89

4yr Onsite (5WS0A23281) List Price \$139

5yr Onsite (5WS0E84924) List Price \$189

Premier Support (from 1yr Depot)

1yr Premier Support (5WS0T36159) List Price \$35

2yr Premier Support (5WS0T36187) List Price \$79

3yr Premier Support (5WS0T36151) List Price \$139

4yr Premier Support (5WS0T36121) List Price \$209

5yr Premier Support (5WS0T36181) List Price \$279

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 1yr Depot)

1yr ADP (5PS0L30072) List Price \$39

2yr ADP (5PS0L30068) List Price \$69

3yr ADP (5PS0L30075) List Price \$99

4yr ADP (5PS0L30070) List Price \$139

5yr ADP (5PS0K27092) List Price \$189

*Base Warranty and ADP term length must match

Keep Your Drive(from 1yr Depot)

1yr KYD (5WS0L13021) List Price \$6

2yr KYD (5PS0L13020) List Price \$12

3yr KYD (5PS0L13019) List Price \$18

4yr KYD (5PS0L13023) List Price \$24

5yr KYD (5PS0K27099) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 1yr Depot)

3yr SBY Replacement (5WS0L01988) List Price \$40 *Sealed Battery has a 3 yr. MAX coverage

E14 & ThinkBook 14/15 - SSG





Base Warranty Upgrade (from 1yr Depot)

2yr Depot (5WS0A23781) List Price \$39

3yr Depot (5WS0A23813) List Price \$69

4yr Depot (5WS0A23756) List Price \$119

5yr Depot (5WS0E84879) List Price \$169

1yr Onsite (5WS0A23748) List Price \$19

2yr Onsite (5WS0A23747) List Price \$49

3yr Onsite (5WS0A23681) List Price \$89

4yr Onsite (5WS0A23281) List Price \$139

5yr Onsite (5WS0E84924) List Price \$189

Premier Support (from 1yr Depot)

1yr Premier Support (5WS0T36159) List Price \$35

2yr Premier Support (5WS0T36187) List Price \$79

3yr Premier Support (5WS0T36151) List Price \$139

4yr Premier Support (5WS0T36121) List Price \$209

5yr Premier Support (5WS0T36181) List Price \$279

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 1yr Depot)

1yr ADP (5PS0L30072) List Price \$39

2yr ADP (5PS0L30068) List Price \$69

3yr ADP (5PS0L30075) List Price \$99

4yr ADP (5PS0L30070) List Price \$139

5yr ADP (5PS0K27092) List Price \$189

*Base Warranty and ADP term length must match

Keep Your Drive(from 1yr Depot)

1yr KYD (5WS0L13021) List Price \$6

2yr KYD (5PS0L13020) List Price \$12

3yr KYD (5PS0L13019) List Price \$18

4yr KYD (5PS0L13023) List Price \$24

5yr KYD (5PS0K27099) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 1yr Depot)

3yr SBY Replacement (5WS0L01988) List Price \$40 *Sealed Battery has a 3yr. MAX coverage

E15, ThinkBook 14s Yoga & TB Plus Twist



Base Warranty Upgrade (from 1yr Depot)

2yr Depot (5WS0A23781) List Price \$39

3yr Depot (5WS0A23813) List Price \$69

4yr Depot (5WS0A23756) List Price \$119

5yr Depot (5WS0E84879) List Price \$169

1yr Onsite (5WS0A23748) List Price \$19

2yr Onsite (5WS0A23747) List Price \$49

3yr Onsite (5WS0A23681) List Price \$89

4yr Onsite (5WS0A23281) List Price \$139

5yr Onsite (5WS0E84924) List Price \$189

Premier Support (from 1yr Depot)

1yr Premier Support (5WS0T36159) List Price \$35

2yr Premier Support (5WS0T36187) List Price \$79

3yr Premier Support (5WS0T36151) List Price \$139

4yr Premier Support (5WS0T36121) List Price \$209

5yr Premier Support (5WS0T36181) List Price \$279

*Premier Support includes upgrade to Onsite

Accidental Damage Protection (from 1yr Depot)

1yr ADP (5PS0L30072) List Price \$39

2yr ADP (5PS0L30068) List Price \$69

3yr ADP (5PS0L30075) List Price \$99

4yr ADP (5PS0L30070) List Price \$139

5yr ADP (5PS0K27092) List Price \$189

*Base Warranty and ADP term length must match

Keep Your Drive(from 1yr Depot)

1yr KYD (5WS0L13021) List Price \$6

2yr KYD (5PS0L13020) List Price \$12

3yr KYD (5PS0L13019) List Price \$18

4yr KYD (5PS0L13023) List Price \$24

5yr KYD (5PS0K27099) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 1yr Depot)

3yr SBY Replacement (5WS0L01988) List Price \$40 *Sealed Battery has a 3 yr. MAX coverage

V14 SSG



Base Warranty Upgrade (from 1yr Depot)

2yr Depot (5WS0Q81880) List Price \$49

3yr Depot (5WS0Q81869) List Price \$69

4yr Depot (5WS0V13679) List Price \$89

1yr Onsite (5WS0Q81885) List Price \$29

2yr Onsite (5WS0Q81866) List Price \$59

3yr Onsite (5WS0Q81865) List Price \$89

4yr Onsite (5WS0R11498) List Price \$119

Accidental Damage Protection (from 1yr Depot)

1yr ADP (5PS0Q81870) List Price \$39

2yr ADP (5PS0Q81871) List Price \$69

3yr ADP (5PS0Q81868) List Price \$99

4yr ADP (5PS0T02652) List Price \$120

*Base Warranty and ADP term length must match

Premium Care (from 1yr Depot)

1yr Premier Care (5WS0U55747) List Price \$39

2yr Premier Care (5WS0U55750) List Price \$76

3yr Premier Care (5WS0U55751) List Price \$120

4yr Premier Care (5WS0W28636) List Price \$164

*Premium Care includes upgrade to Onsite

Sealed Battery Replacement (from 1yr Depot)

3yr SBY Replacement (5WS0T25854) List Price \$40 *Sealed Battery has a 3yr. MAX coverage

V15 SSG



Base Warranty Upgrade (from 1yr Depot)

2yr Depot (5WS0Q81880) List Price \$49

3yr Depot (5WS0Q81869) List Price \$69

4yr Depot (5WS0V13679) List Price \$89

1yr Onsite (5WS0Q81885) List Price \$29

2yr Onsite (5WS0Q81866) List Price \$59

3yr Onsite (5WS0Q81865) List Price \$89

4yr Onsite (5WS0R11498) List Price \$119

Accidental Damage Protection (from 1yr Depot)

1yr ADP (5PS0Q81870) List Price \$39

2yr ADP (5PS0Q81871) List Price \$69

3yr ADP (5PS0Q81868) List Price \$99

4yr ADP (5PS0T02652) List Price \$120

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Premium Care (from 1yr Depot)

1yr Premier Care (5WS0U55747) List Price \$39

2yr Premier Care (5WS0U55750) List Price \$76

3yr Premier Care (5WS0U55751) List Price \$120

4yr Premier Care (5WS0W28636) List Price \$164

*Premium Care includes upgrade to Onsite

Sealed Battery Replacement (from 1yr Depot)

3yr SBY Replacement (5WS0T25854) List Price \$40 *Sealed Battery has a 3yr. MAX coverage

ThinkBook 16p - SSG





Base Warranty Upgrade (from 1yr Depot)

2yr Depot (5WS0A23781) List Price \$39

3yr Depot (5WS0A23813) List Price \$69

4yr Depot (5WS0A23756) List Price \$119

5yr Depot (5WS0E84879) List Price \$169

1yr Onsite (5WS0A23748) List Price \$19

2yr Onsite (5WS0A23747) List Price \$49

3yr Onsite (5WS0A23681) List Price \$89

4yr Onsite (5WS0A23281) List Price \$139

5yr Onsite (5WS0E84924) List Price \$189

Premier Support (from 1yr Depot)

1yr Premier Support (5WS0T36159) List Price \$35

2yr Premier Support (5WS0T36187) List Price \$79

3yr Premier Support (5WS0T36151) List Price \$139

4yr Premier Support (5WS0T36121) List Price \$209

5yr Premier Support (5WS0T36181) List Price \$279

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2yr ADP (5PS0L30068) List Price \$69

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4yr ADP (5PS0L30070) List Price \$139

5yr ADP (5PS0K27092) List Price \$189

*Base Warranty and ADP term length must match

Keep Your Drive(from 1yr Depot)

1yr KYD (5WS0L13021) List Price \$6

2yr KYD (5PS0L13020) List Price \$12

3yr KYD (5PS0L13019) List Price \$18

4yr KYD (5PS0L13023) List Price \$24

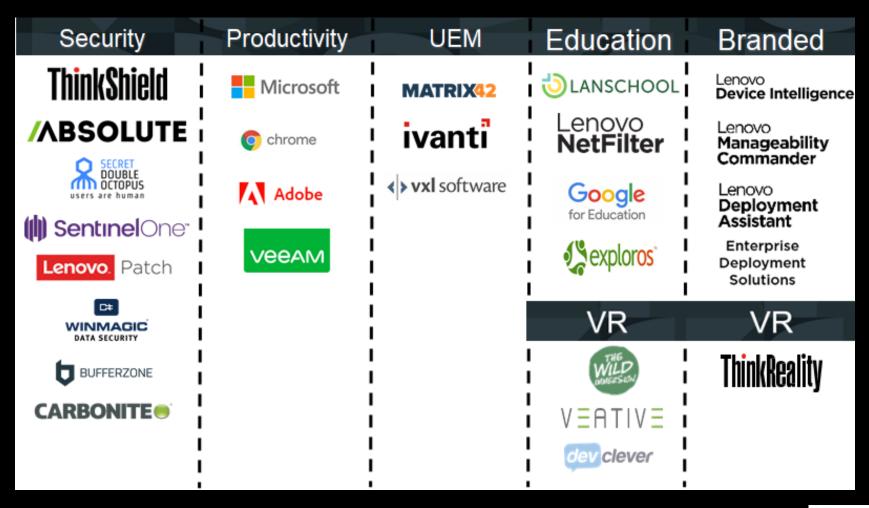
5yr KYD (5PS0K27099) List Price \$30

*Base Warranty and KYD term length must match

Sealed Battery Replacement (from 1yr Depot)

3yr SBY Replacement (5WS0L01988) List Price \$40 *Sealed Battery has a 3 yr. MAX coverage

Software Vendors









Lenovo Commercial Desktop

ThinkCentre Roadmap

ThinkCentre Cheat sheet

Start with Form Factor

Tiny Form Factor → Click Here

Small Form Factor → Click Here

Tower Form Factor → Click Here

All in One → Click Here

Tiny in One → Click Here

Thin Client → Click Here

Start with User Persona

Mobile/Hybrid Users → Click Here

Office Workers/SMB → Click Here

Power Users → Click Here

OEM → Click Here

Edge- Embedded/Fanless → Click Here

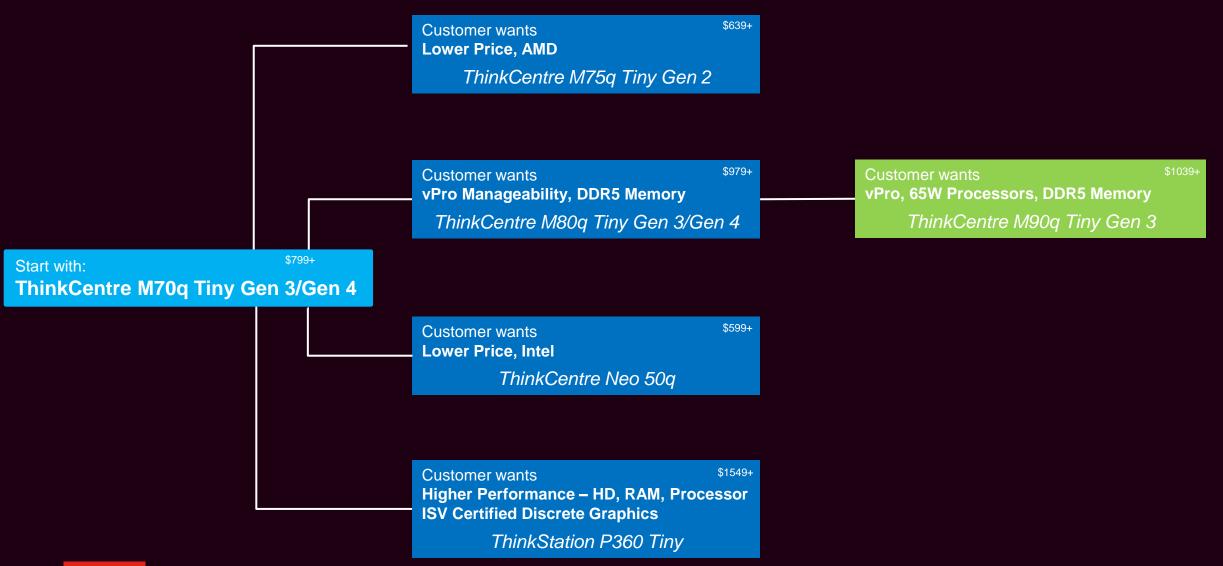
Edge- High CPU/GPU Workload → Click Here

Dell Comparable Models

HP Comparable Models



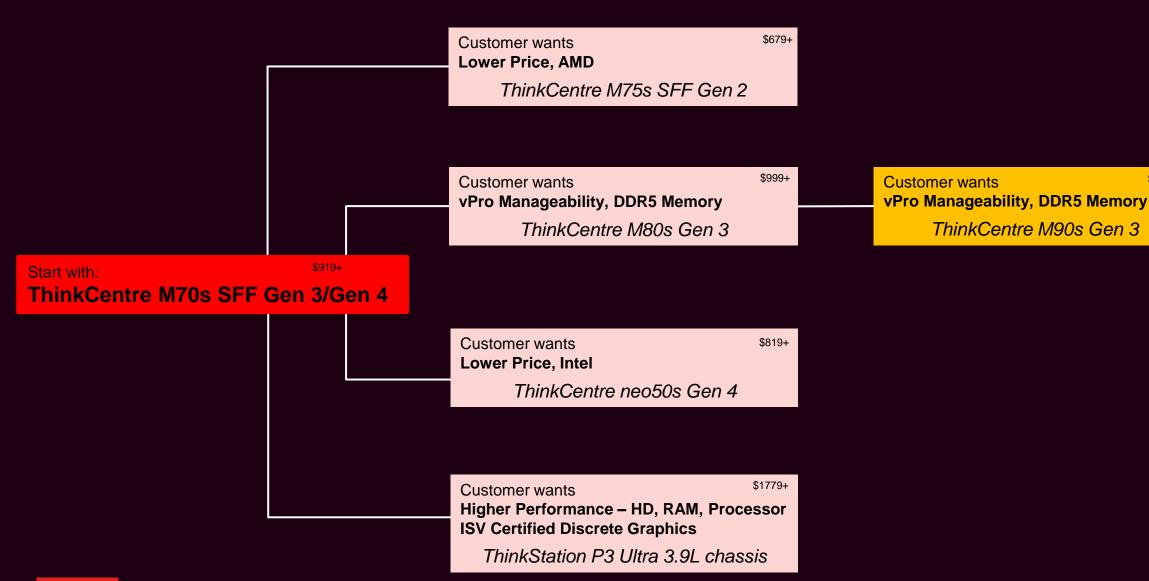
Tiny Form Factor





\$1069+

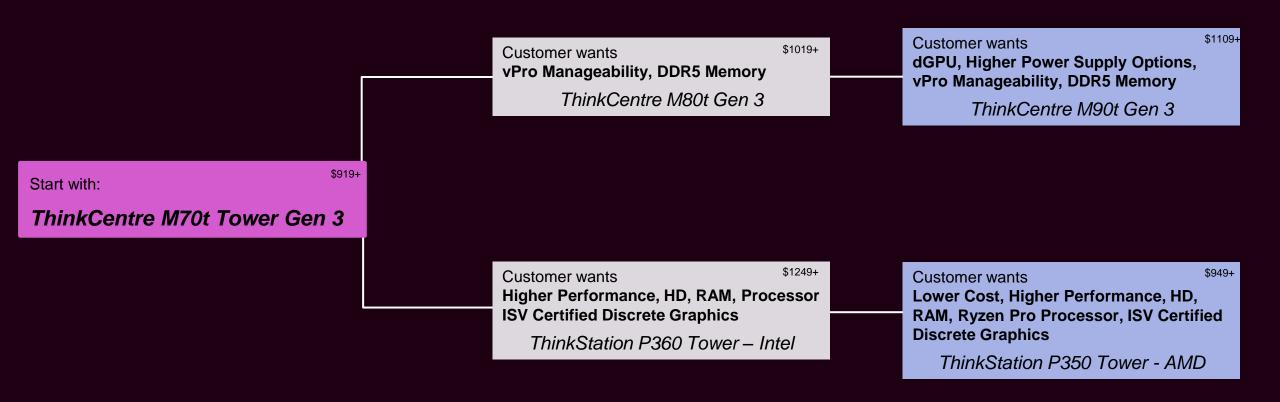
Small Form Factor







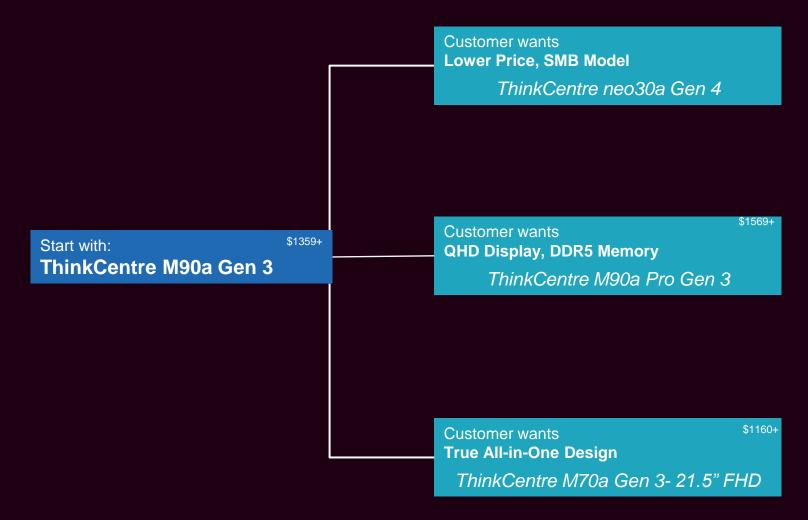
Tower Form Factor







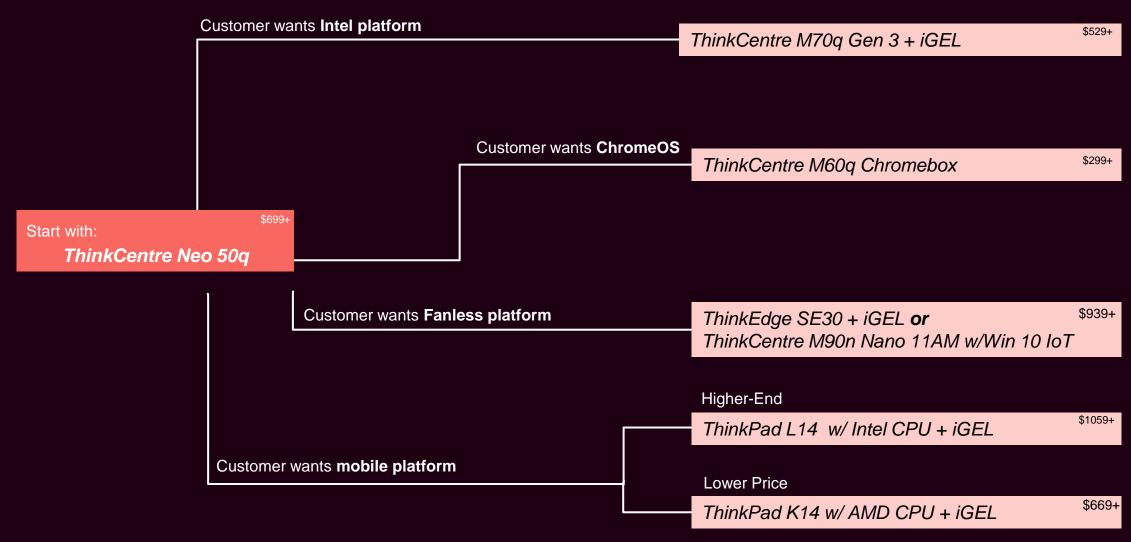
All in One







iGEL/Thin Client











High-End, Robust **Performance:**



ThinkCentre M90q Gen 3

- 12th Gen Intel Core i9 vPro
- 4th native display
- DDR5 memory, dual M.2 storage
- PCIe upgrade
- Modern standby

Enterprise-Level, **Enhanced Features:**



ThinkCentre M80q Gen 3

- 12th Gen Intel Core i9 vPro
- 4th native display
- DDR5 memory, dual M.2 storage
- Modern remote manageability
- Modern design

Enterprise-Level, **Mainstream Features:**



ThinkCentre M70q Gen 3

- 12th Gen Intel Core i9
- 4th native display
- ThinkShield security
- Modern design
- Mainstream performance

AMD Processor, **Value Minded:**



ThinkCentre M75q Gen 2

- AMD Cezanne Ryzen7
- ThinkShield security
- Modern design
- Robust performance
- Modern remote manageability

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Office Workers/SMB



SMB

Mid-Market SFF:



ThinkCentre neo50s Gen 4

\$819+

- Stylish Terrazzo exterior
- Up to 13th Gen Intel Core i9 processor
- Up to 2TB HDD/1TB SSD storage
- Up to 64GB DDR4 memory



SMB AOI:



ThinkCentre neo30a 24"

- Up to 13th Gen Intel i3/i5
- 23.8" FHD display 16:9 non-touch
- Up to 1TB HDD/1TB SSD storage
- Up to 16 GB DDR4 memory



Enterprise

Mainstream Tiny:



ThinkCentre M70q Gen 3



- 1L enterprise-level powerhouse
- Mainstream performance and productivity
- 12th Gen Intel Core i9 Processors
- 4th native display

Mainstream SFF



ThinkCentre M70s Gen 4

- Space saving design
- Mainstream performance and productivity
- Up to 13th Gen Intel Core i9 processors
- Increased memory and storage capacity







Power Users



Powerful Tiny:



ThinkCentre M90q Gen 3

- 12th Gen Intel Core i9 vPro
- 4th native display
- DDR5 memory, dual M.2 storage
- PCIe upgrade
- Modern standby

Powerful SFF:



ThinkCentre M90s Gen 3

- Up to Intel vPro Enterprise
- Up to 12th Gen Intel Core i9
- Up to four DDR5
- Intel WiFi 6E
- Self-healing BIOS

Powerful Tower:



ThinkCentre M90t Gen 3

\$1109+

- Up to Intel vPro Enterprise
- Up to 12th Gen Intel Core i9
- Up to four DDR5
- Intel WiFi 6E
- Self-healing BIOS

Powerful All-in-One:



ThinkCentre M90a Pro \$1569+

- 23.8" QHD display
- Up to 12th Gen Intel Core i9 vPro
- Up to 64GB DDR5
- **NVIDIA MAX550 option**
- Conference call base option



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OEM Highlights: 3-Year Lifecycle, Practical Usage in Kiosks, Retail, Etc.

Mainstream Tiny:



ThinkCentre M70q Gen 3

- 12th Gen Intel Core i9
- 4th native display
- ThinkShield security

Mainstream SFF:



ThinkCentre M70s Gen 3

- Space saving design
- Mainstream performance and productivity
- 12 Gen Intel Core i9 processors

Mainstream Tower:



ThinkCentre M70t Gen 3

- 12th Gen Intel Core i9
- Up to four DDR4
- Real I/O Port

Powerful Tiny:



ThinkCentre M90q Gen 3

- 12th Gen Intel Core i9 vPro
- 4th native display

\$919+

DDR5 memory, dual M.2 storage



Edge: Fanless IoT



ThinkEdge SE10/SE10-I

- Use case: Edge gateway
- Intel Core
- -20°C to 60°C



ThinkEdge SE30

- Use case: Edge gateway
- Intel Core
- -20°C to 60°C



ThinkEdge SE50

- Use case: industrial computer
- Intel Core
- 0°C to 50°C



ThinkEdge SE70

- Use case: computer vision
- NVIDIA
- -20°C to 60°C





Edge: High CPU/GPU Workload



ThinkEdge SE350

- Use case: outside data center/wide temperature range
- Intel XEON
- 0°C to 55°C

ThinkEdge SE450

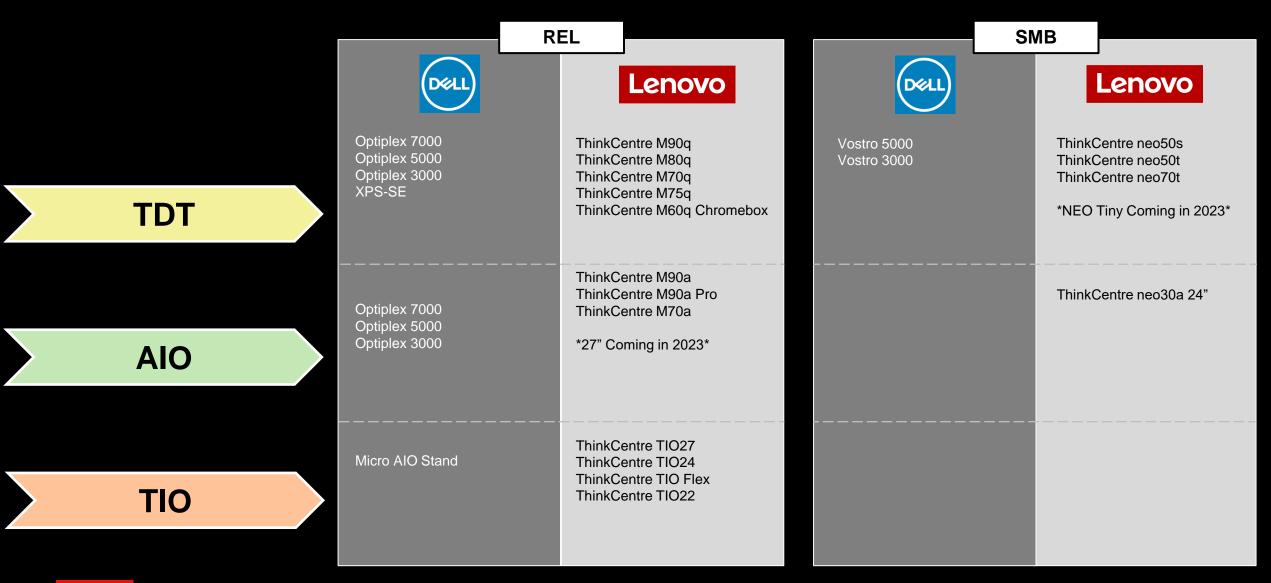
- Use case: outside data center/wide temperature range
- Intel XEON
- 0°C to 55°C





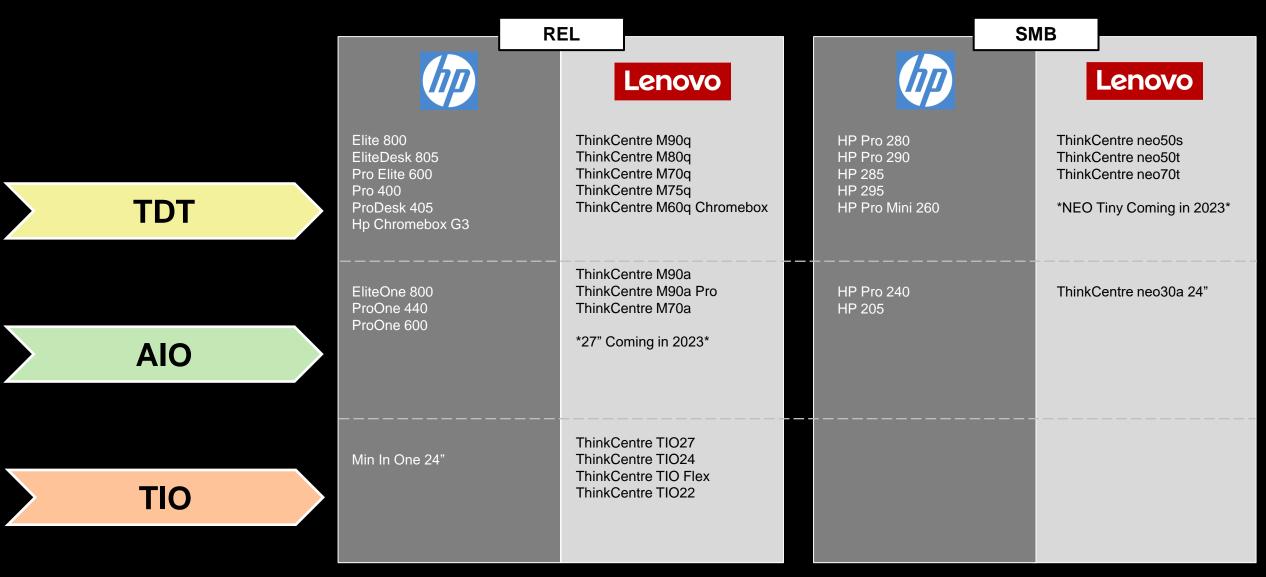


Dell to Lenovo Desktop Comparison Grid





HP to Lenovo Desktop Comparison Grid





Lenovo Commercial Workstation

ThinkStation Product brochure

Desktop Workstation by Workflow

- Single threaded, Low core count, High frequency → Click Here
- Multi-threaded, High core count, Lower frequency, GPU Intensive → Click Here
- OEM Highlights: 3-Year Lifecycle, Practical Usage in Kiosks, Retail, Etc. → Click Here

Desktop Workstation by ISV / Software

- Mainstream Single threaded, Low core count, High frequency → Click Here
- Performance Multi-threaded, High core count, Lower frequency, GPU Intensive → Click Here

Mobile Workstation

- Decision Tree → Click Here
- Customer Needs/Preference → Click Here

<u>Desktop Workstation</u> <u>Competitive Landscape</u>

Mobile Workstation
Competitive Landscape



Workflows: Single Threaded, Low Core Count, High Frequency

High-End Mainstream Performance, Single **Processor:**



ThinkStation P520 TWR

- Intel Xeon W series; up to 18 core 4.5GHz
- Up to A6000 GPU
- Up to 512GB DDR4 Memory
- 900w PSU
- AV editing, Medical Imaging, 3-D CAD/CAM, Architecture, Product Design

Mainstream Performance, **Single Processor:**



ThinkStation P520c

\$1389+

- Intel Xeon W series; up to 8 core 4.5GHz
- Up to A5000 GPU
- Up to 256GB DDR4 Memory
- 500w PSU
- AV editing, Medical Imaging, 3-D CAD/CAM, Architecture, Product Design

Enterprise-Level, **Mainstream Features:**



ThinkStation P360

\$1249+

- Available in 3 formfactors-Tiny (1L) Ultra (3.9L) & Tower (17L)
- 12th Gen Intel Core i9
- Up to RTX A5000 GPU
- Mainstream performance
- Verticals OEM, Al Inference, GIS, Multi-Monitor, Power User

AMD Processor, **Value Minded:**



ThinkStation P358 TWR

- AMD Ryzen Pro (Vermeer)
- Up to RTX A2000 12GB
- 128GB RAM 4 DIMM
- Verticals OEM, AI Inference, GIS, Multi-Monitor, Power User





Workflows: High Multi-Threaded Performance and Scalability, More Cores, memory, graphics, storage

Performance Highend Dual Processor:



ThinkStation P920 Tower

- Dual Intel Xeon Scalable Processor, up to 56 cores and 3.9GHz
- Up to 3x Double wide NVIDIA RTX A6000 GPU
- Up to 2TB Memory 16 DIMM Slots
- Al Development, ML / DL, Oil & Gas, Pharma R&D, Simulation

Performance Mainstream Dual Processor:



ThinkStation P720 Tower

- Dual Intel Xeon Scalable Processor, up to 48 cores and 3.9GHz
- Up to 2x Double wide NVIDIA RTX A6000 **GPU**
- Up to 768GB Memory 12 DIMM Slots
- AR/VR, Visualization, Rendering, Software Development, Finance

Performance Highest Core Single Processor:



ThinkStation P620 Tower

- Ryzen Threadripper Pro, up to 64 cores
- and 4.5GHz Up to 2x Double wide NVIDIA RTX A6000
- **GPU**
- Up to 1TB 8 DIMM Slots
- AR/VR, Visualization, Rendering, Software Development, Finance



OEM

OEM Highlights: 3-Year Lifecycle, Practical Usage in Kiosks, Retail, Digital Signage, Etc.

Mainstream Tiny:



ThinkStation P360 Tiny

\$1399+

- 3-Year Long Life Plan
- 12th Gen Intel Core I Processors, 35w/65w
- Supports up to 6 Independent displays
- Up to NVIDIA RTX T1000 8GB
- Up to 64GB RAM & 4TB m.2 Storage
- Wi-Fi 6e
- Great for Digital signage, video walls, self service kiosks
- **Optional Dust Filter**

Mainstream Ultra:



ThinkStation P360 Ultra

\$1739+

- 5-Year Long Life Program
- 12th Gen Intel Core I Processors, 35w/65w/125w
- Supports up to 8 Independent displays
- Up to NVIDIA RTX A5000 mobile GPU
- Up to 128GB RAM & 4TB m.2 Storage
- Dual onboard Thunderbolt & Dual onboard Ethernet (1x1Gb, 1x2.5Gb)
- Great for Manufacturing & Automation, Surveillance & Security, and Medical Imaging
- **Optional Dust Filter**

Mainstream Tower:



ThinkStation P360 Tower

- 3-Year Long Life Plan
- 12th Gen Intel Core I Processors, 65w/125w
- Up to NVIDIA RTX A5000 16GB **GPU**
- Up to 128GB RAM & multiple storage options
- Lots of expansion options, GPU's, NIC's, Storage, Memory



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\$1249+

ISV/Software Certifications: Mainstream

ISV Spreadsheet ISV Questionnaire



Autodesk, Esri, Bentley, Solidworks, PTC, CATIA, McKesson, Adobe, Avid, ANSYS, Siemens, Barco, McKesson:



ThinkStation P520 Tower

- Intel Xeon W series; up to 18 core 4.5GHz
- Up to A6000 GPU
- Up to 512GB DDR4 Memory
- 900w PSU
- AV editing, Medical Imaging, 3-D CAD/CAM, Architecture, Product Design

Autodesk, Esri, Bentley, Solidworks, PTC, CATIA, McKesson, Avid, ANSYS, Siemens, Barco, McKesson:



ThinkStation P520c

- Intel Xeon W series; up to 8 core 4.5GHz
- Up to A5000 GPU
- Up to 256GB DDR4 Memory
- 500w PSU
- AV editing, Medical Imaging, 3-D CAD/CAM, Architecture, Product Design

Autodesk, Esri, Bentley, Solidworks, PTC, CATIA, Avid, ANSYS, Siemens, Barco, McKesson, Advanced CAD/CAM:



ThinkStation P360

Available in 3 formfactors-Tiny (1L) Ultra (3.9L) & Tower (17L)

- 12th Gen Intel Core i9
- Up to RTX A5000 GPU
- Mainstream performance
- Verticals OEM, Al Inference, GIS, Multi-Monitor, Power User

Autodesk, Esri, Bentley, Solidworks, PTC, CATIA, Siemens:



ThinkStation P358 TWR

- AMD Ryzen Pro (Vermeer)
- Up to RTX A2000 12GB
- 128GB RAM 4 DIMM
- Verticals OEM, AI Inference, GIS, Multi-Monitor, Power User

ISV/Software Certifications: Performance





AVID, AUTODESK, Adobe, HyperWorks, AVEVA, Nemetschek, ANSYS, Schlumberger, Barco, Dassault, McKesson, Eizo, PTC, Siemens:



ThinkStation P920 Tower

- Dual Intel Xeon Scalable Processor, up to 56 cores and 3.9GHz
- Up to 3x Double wide NVIDIA RTX A6000 GPU
- Up to 2TB Memory 16 DIMM Slots
- Al Development, ML / DL, Oil & Gas, Pharma R&D, Simulation

AVID, AUTODESK, Adobe, HyperWorks, AVEVA, Siemens, Nemetschek, ANSYS, Schlumberger, Barco, Dassault, McKesson, Eizo, PTC:



ThinkStation P720 Tower

- Dual Intel Xeon Scalable Processor, up to 48 cores and 3.9GHz
- Up to 2x Double wide NVIDIA RTX A6000 **GPU**
- Up to 768GB Memory 12 DIMM Slots
- AR/VR, Visualization, Rendering, Software Development, Finance

AJA, Resolve, Nuke Studio, Matrox, Altair, Autodesk, Dassault, Keyshot, Nemetschek, PTC, Siemens, Halliburton, Schlumberber, Stoneridge **Z-Terra**, Xtreme/FrontRange:



ThinkStation P620 Tower

- Ryzen Threadripper Pro, up to 64 cores and 4.5GHz
- Up to 2x Double wide NVIDIA RTX A6000 GPU
- Up to 1TB 8 DIMM Slots
- AR/VR, Visualization, Rendering, Software Development, Finance

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2022 Desktop Workstation Competitive Landscape

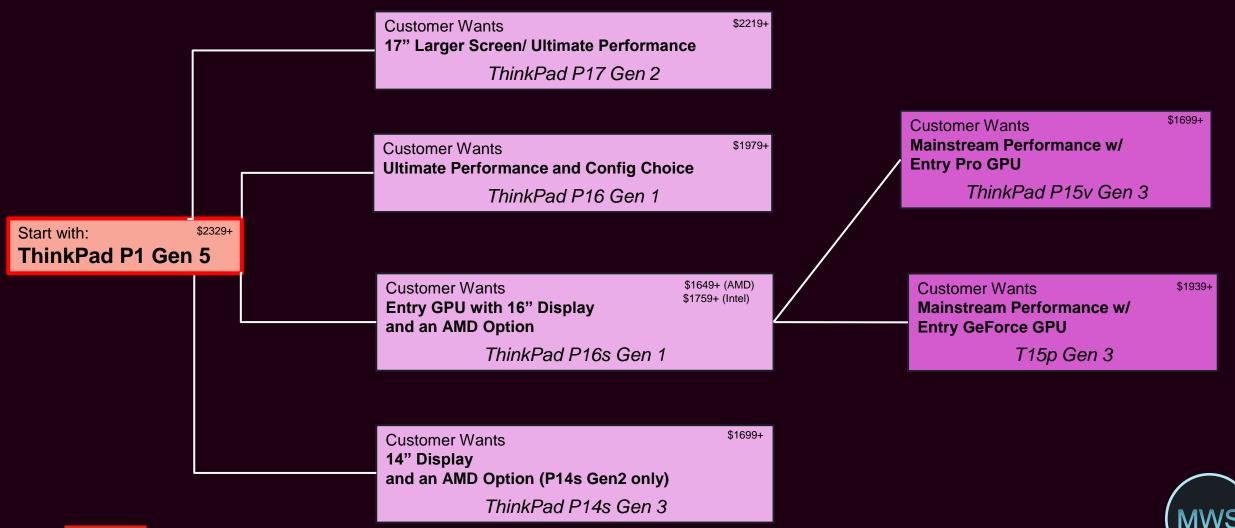


DT WS	Lenovo ThinkStation	Z DESKTOPS	Precision
Rack WS	O /P920 Rack	ZCentral 4R (1U)	3930 Rack/ 7920 Rack
Performance 2P	P920	Z8 G4	7920
Mainstream 2P	P720	Z6 G4	7820
Ultraperformance 1P	P620	0	7865
Performance 1P	P520	Z4 G4	5820
Value 1P	P520c	Z4x G4	5820x
Mainstream TWR	P340/P350/P360 Tower	Z2 G8 /Z2 G 9 Tower	3650/ 3660 Tower
Value TWR Intel	P348 Tower (Intel)	Z1 G8 Tower*	0
Value TWR AMD	P358 Tower (AMD)	•	0
SFF	P340/P350/P360U SFF	Z2 G8/Z2 G9 SFF	3450/3460 SFF
Tiny WS	P340/P350/P360 Tiny*	Z2 Mini G5/G9	3240/3260 Compact



Mobile Workstation

Specific workflow and application requirements should be the initial decision driver for workstations







Mobile Workstation

Specific workflow and application requirements should be the initial decision driver for workstations

Start with:



Start with:

\$2329+

ThinkPad P1 Gen 5

- 12th Gen Intel Core H Class Processors
- Up to NVIDIA A5500 / GeForce RTX3080Ti
- 16" 16:10 panel, starting at 3.99lbs and 17.7mm
- 10.9hrs battery life (MM18)
- Up to 64GB DDR5 RAM
 - 2 DIMMs (# in use varies on config)

If the customer wants...

17" Larger Screen / Performance → P17

Ultimate Performance & Config Choice → P16

Mainstream Performance & AMD Option → P15v

Entry Performance & AMD Option → P14s





17" Larger Screen/Performance:



ThinkPad P17 Gen 2

\$2219+

- 11th Gen Intel Core and Xeon H Class Processors
- Up to NVIDIA RTX A5000 / 16GB
- 17.3" 16:9 panel, starting at 7.86lbs and 32.45mm
- 8.3hrs battery life (MM18)
- Up to 128GB DDR4 RAM
 - 4 DIMM Sockets (# in use varies on config)







Ultimate Performance & Configuration Choice





ThinkPad P16 Gen 1

\$1979+

- 12th Gen Intel Core HX Class CPUs
- Up to NVIDIA RTX A5500 / 16GB
- 16.0" 16:10 panel, starting at 6.5lbs 31.45mm
- Up to 128GB DDR5 RAM
 - 4 DIMM Sockets (# in use varies on config)
- Up to 8TB M.2 SSD storage (PCIe 4)
- 9hrs battery life (MM18)





Mainstream Performance & AMD Option:



ThinkPad P15v Gen 3

\$1,699+

- 12th Gen Intel Core H CPUs
- Up to NVIDIA RTX A2000 4GB
- 15.6" 16:9 panel, starting at 4.62lbs and 24.2mm
- 7.5hrs battery life (MM18)
- Up to 64GB DDR5 RAM
 - 2 DIMM Sockets (# in use varies on config)
- Up to 4TB M.2 SSD storage (PCIe 4)

If the customer wants...

AMD CPU w/ Entry Pro GPU

ThinkPad P15v AMD

\$1669+

- · AMD Ryzen Pro H Class CPUs
- Up to NVIDIA RTX A2000 4GB
- 15.6" panel, starting at 4.91lbs and 24.2mm
- 10.3hrs battery life (MM18)
- Up to 64GB DDR5 RAM
 - 2 DIMM Sockets (# in use varies on config)
- Up to 4TB M.2 SSD storage (PCIe 4)

Performance CPU w/ Entry GeForce



ThinkPad T15p Gen 3

\$1939+

- 12th Gen Intel Core i7-H CPUs
- NVIDIA GeForce 3050 4GB
- 15.6" panel, starting at 4.62lbs and 24.2mm
- 7.5hrs battery life (MM18)
- Up to 64GB DDR5 RAM
 - 2 DIMM Sockets (# in use varies on config)
- Up to 4TB M.2 SSD storage (PCIe 4)







Entry Performance & AMD Option



ThinkPad P14s Gen 3

Intel: \$1699+ AMD: Coming Soon

- 12th Gen Intel Core P28 Processors or AMD Ryzen Pro APUs
- NVIDIA T550/4GB + Intel Iris Xe (Radeon Integrated graphics for AMD)
- 14" panel, starting at 2.73lbs (Intel) and 2.82lbs (AMD) and 17.9mm
- RAM:
 - Intel: Up to 48GB DDR4 (1 soldered + 1 DIMM)
 - AMD: Up to 32GB LPDDR5 (dual soldered)



ThinkPad P16s Gen 1

Intel: \$1759+ AMD: \$1649+

- 12th Gen Intel Core P28 Processors or AMD Ryzen Pro APUs
- NVIDIA T550 4GB + Intel Iris Xe (Radeon Integrated graphics for AMD)
- 16" panel, starting at 3.7lbs (Intel) and 3.82lbs (AMD) and 20.5mm
- RAM:
 - Intel: Up to 48GB DDR4 (1 soldered + 1 DIMM)
 - AMD: Up to 32GB LPDDR5 (dual soldered)



na

2022 Mobile Workstation Competitive Landscape

Mobile WS	Lenovo ThinkPad		Precision
17"	P17 G2	Fury G8/G9	7760/7770
17" Ultraslim		•	5760/5770
15"/16" Performance	P15 G2/P16 G1	Fury 15 G8/G9	7560/7670
15" Prosumer	T15g G2**	Create G7*	0
15"/16" Ultraslim	P1 G4/G5	Studio G8/G9	5560/5570
15" Mainstream- H	P15v G2/G3	Power G8/G9	3561/3571
15" Mainstream- U	P15s G2/P16s G1	Firefly 15u G8/16 G9	3560/3570
14"	P14s G2/G3	Firefly 14 G8/G9	3470/5470
14" AMD	P14s AMD G2/G3	0	0

New Products

^{*} Value tier classification per IDC

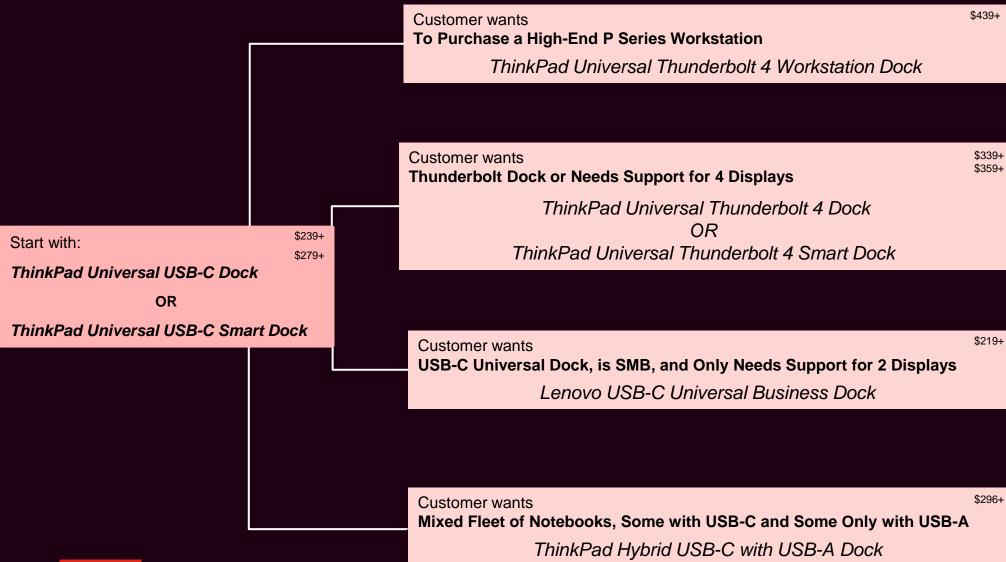
^{**} Not reported as mobile workstation

Docking Stations





Docking Station



Visit www.smartfind.Lenovo.com for compatibility information

Docking Station

Start with:



OR



ThinkPad Universal USB-C Dock (40AY0090US)

- Supports max 3 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0
- Downstream ports: 5xUSB-A, 1xUSBC
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock slot
- Comes with 90W power supply
 - 135W supply also supported

ThinkPad Universal USB-C Smart Dock (40B20135US)

- Supports max 3 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0
- Downstream ports: 5xUSB-A, 1xUSBC
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock slot
- Comes with 135W power supply

If the customer wants...

Compatible with high-end P series Workstation

→ ThinkPad Universal Thunderbolt 4 Workstation Dock

Thunderbolt Dock/support for 4 displays

- → ThinkPad Universal Thunderbolt 4 Dock
- → ThinkPad Universal Thunderbolt 4 Smart Dock

USB-C Universal Dock, is SMB, and only needs support for 2 displays

→ Lenovo USB-C Universal Business Dock

Mixed fleet of notebooks with some USB-C and some only USB-A

→ ThinkPad Hybrid USB-C with USB-A Dock

Works with almost every Lenovo commercial notebook except for high-end P series (that need more power) and low-end V series (that don't have a USBC port).



Compatible with High-End P Series Workstation



ThinkPad Universal Thunderbolt 4 Workstation Dock (40B00300US)

- Supports max 4 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0, 1xTBT4
- Downstream ports: 4xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock slot
- Comes with 300W power supply



Thunderbolt Dock/Support for 4 Displays





- Supports max 4 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0, 1xTBT4
- Downstream ports: 4xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock port
- Comes with 135W power supply



ThinkPad Universal Thunderbolt 4 Smart Dock (40B10135US)

- Supports max 4 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0, 1xTBT4
- Downstream ports: 4xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock port
- Comes with 135W power supply



USB-C Universal Dock, SMB, Supports 2 Displays



Lenovo USB-C Universal Business Dock (40B30090US)

- Supports max 2 external displays
- Video ports: 1xDP1.4, 1xHDMI2.0
- Downstream ports: 3xUSB-A, 2xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock slot
- Comes with 90W power supply
 - Can also support 135W supply



Mixed Fleet of Notebooks w/ Some USB-C and Some only USB-A



ThinkPad Hybrid USB-C with USB-A Dock (40AF0135US)

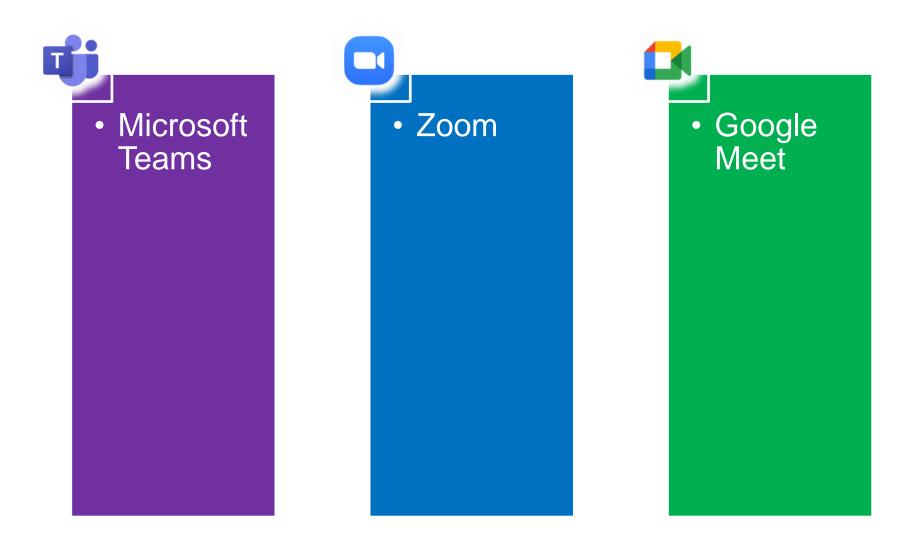
- Supports max 2 external displays
- Video ports: 2xDP1.2, 2xHDMI2.0
- Downstream ports: 5xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Comes with 135W power supply

Smart Collaboration





Platform Type:





Room Size: Microsoft Teams

Personal (1-2 people)

Small (2-6 people)

Medium (6-10 people)

Large (10-20 people)



Microsoft Teams, Personal Room (1-2 people)



ThinkSmart Cam

- Optimize video conference collaboration
- Can be paired with ThinkSmart device or used alone
- Certified for use with Teams and Zoom
- Auto-framing, auto-zoom, whiteboard awareness



ThinkSmart One

- World's first Windows-based integrated bar
- Combines high-res camera, premium-quality sound, and powerful compute running Microsoft Windows
- Certified for use with Teams and Zoom
- Makes meetings fore efficient and productive

Lenovo

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Microsoft Teams, Small Room (2-6 people)





ThinkSmart Core & Controller

- Ideal for spaces with A/V
- Intel vPro platform
- Controller display & Premier
 Support



ThinkSmart Hub

- Makes meetings smarter
- 8th Gen Intel Core
- Slim display & singlecable mechanism



ThinkSmart Cam

- Video conferencing
- Paired or stand alone
- Auto-framing, autozoom, whiteboard awareness



ThinkSmart Bar

- Meeting quality
- Immersive sound quality and scalability
- · Room-based videoing



ThinkSmart One

- World's first Windowsbased integrated bar
- High-res camera
- Premium-quality sound
- Powerful compute

Lenovo



Microsoft Teams, Medium Room (6-10 people)



ThinkSmart Core & Controller

- Ideal for spaces with A/V
- Intel vPro platform
- Controller display & Premier Support



ThinkSmart Hub

- Makes meetings smarter
- 8th Gen Intel Core
- Slim display & single-cable mechanism



ThinkSmart Cam

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- Auto-framing, auto-zoom, whiteboard awareness



ThinkSmart Bar

- Meeting quality
- Immersive sound quality and scalability
- Room-based videoing



ThinkSmart Bar XL

- Exceptional sound quality
- Two mic pods
- Everyone can hear& be heard



ThinkSmart One

- World's first Windowsbased integrated bar
- High-res camera
- Premium-quality sound
- Powerful compute

Lenovo

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Microsoft Teams, Large Room (10-20 people)



ThinkSmart Core Full Room Kit

- Unified communication
- Remote management
 ThinkSmart Core, Controller,
 Al-based camera, smart
 soundbar, Premier Support



ThinkSmart Core & Controller

- Ideal for spaces with A/V
- Intel vPro platform
- Controller display & Premier
 Support



ThinkSmart Hub

- Makes meetings smarter
- 8th Gen Intel Core
- Slim display & singlecable mechanism



ThinkSmart Cam

- Video conferencing
- Paired or stand alone
- Auto-framing, autozoom, whiteboard awareness



ThinkSmart Bar XL

- Exceptional sound quality
- Two mic pods
- Everyone can hear & be heard



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Room Size: Zoom

Personal (1-2 people)

Small (2-6 people)

Medium (6-10 people)

Large (10-20 people)



Go back

Zoom, Personal Room (1-2 people)



ThinkSmart Cam

- Optimize video conference collaboration
- Can be paired with ThinkSmart device or used alone
- Certified for use with Teams and Zoom
- Auto-framing, auto-zoom, whiteboard awareness



ThinkSmart One

- World's first Windows-based integrated bar
- Combines high-res camera, premium-quality sound, and powerful compute running Microsoft Windows
- Certified for use with Teams and Zoom
- Makes meetings fore efficient and productive

Zoom, Small Room (2-6 people)





ThinkSmart Core & Controller

- Ideal for spaces with A/V
- Intel vPro platform
- Controller display & Premier Support



ThinkSmart Hub Gen 2

- Makes meetings smarter
- 8th Gen Intel Core
- Slim display & singlecable mechanism



ThinkSmart Cam

- Video conferencing
- Paired or stand alone
- Auto-framing, autozoom, whiteboard awareness



ThinkSmart Bar

- Meeting quality
- Immersive sound quality and scalability
- Room-based videoing



ThinkSmart One

- World's first Windowsbased integrated bar
- High-res camera
- Premium-quality sound
- Powerful compute

Zoom, Medium Room (6-10 people)





ThinkSmart Core & Controller

- Ideal for spaces with A/V
- Intel vPro platform
- Controller display & Premier Support



ThinkSmart Hub Gen 2

- Makes meetings smarter
- 8th Gen Intel Core
- Slim display & single-cable mechanism



ThinkSmart Cam

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- Room-based videoing



ThinkSmart Bar XL

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ThinkSmart One

- World's first Windowsbased integrated bar
- High-res camera
- Premium-quality sound
 - Powerful compute

Lenovo

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Zoom, Large Room (10-20 people)





ThinkSmart Core Full Room Kit

- Unified communication
- Remote management
 ThinkSmart Core, Controller,
 AI-based camera, smart
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ThinkSmart Core & Controller

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- Intel vPro platform
- Controller display & Premier
 Support



ThinkSmart HubGen 2

- Makes meetings smarter
- 8th Gen Intel Core
- Slim display & singlecable mechanism



ThinkSmart Cam

- Video conferencing
- Paired or stand alone
- Auto-framing, autozoom, whiteboard awareness



ThinkSmart Bar XL

- Exceptional sound quality
- Two mic pods
- Everyone can hear & be heard

Lenovo



Room Size: Google Meet

Small (2-6 people)

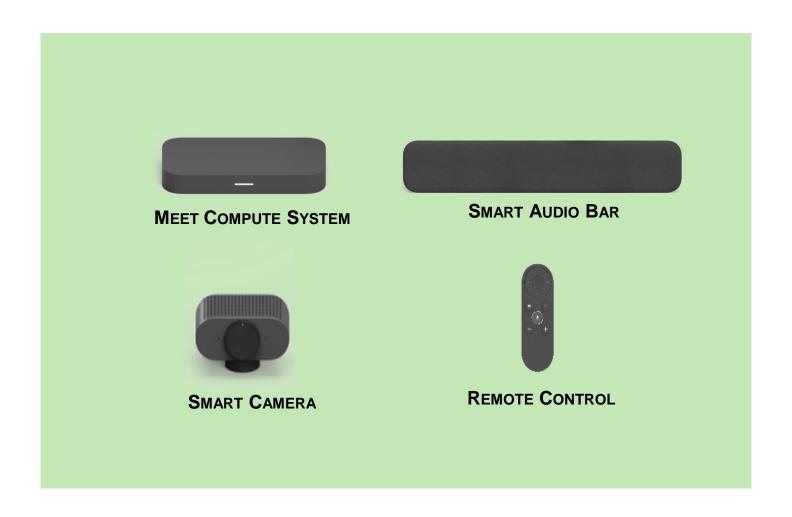
Medium (6-10 people)

Large (10-20 people)



Google Meet, Small Room Kit

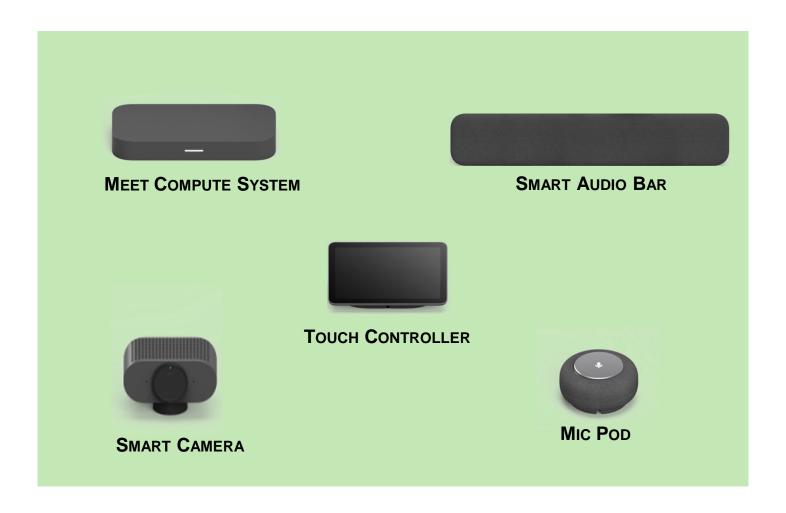




- Remote control instead of touch controller
- Mics integrated into speaker bar (no mic pod)

Google Meet, Medium Room Kit





- All 5 components
- Touch controller
- 1 mic pod

Google Meet, Medium Lite

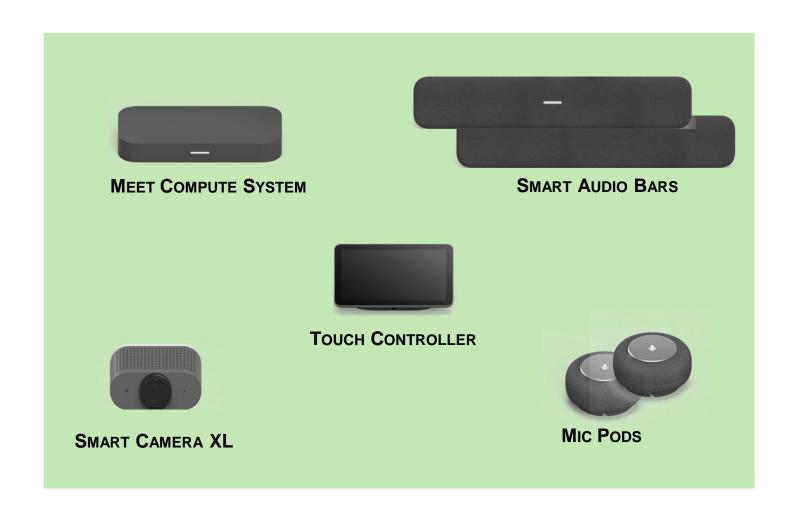




- 27" FHD Display
- Multi Touch
- 4K Camera, LED indicator

Google Meet, Large Room Kit





- Larger camera instead of Standard
- 2 speaker bars
- 2 mic pods

Smarter technology for all Smarter

Resources for Additional Information



Atlas

- Notebook information: <u>Link to Notebook/Tablet Homepage</u>
- Desktop information: <u>Link to Desktop Homepage</u>
- Workstation information: <u>Link to Workstation Homepage</u>
- Docking Stations information: <u>Link to Accessories Homepage</u>
- Smart Collab information: <u>Link to ThinkSmart/Smart Collab Homepage</u>
- Services information: <u>Link to Services Homepage</u>

Product Training Videos

- Grow @ Lenovo: <u>Intro to Lenovo Products for Enterprise</u>
- Grow @ Lenovo: Lenovo SMB Product Portfolio

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Product Data Sheets



Enterprise NB:

X1 Carbon Gen 10 X1 Yoga Gen 7 X1 Nano Gen 2 X1 Extreme Gen 5 X1 Titanium Yoga Gen 1 X1 Fold Gen 1

Z13 Gen 1 Z16 Gen 1

X13 Gen 3: Intel and AMD X13 Yoga Gen 3 X13s Gen 1 X12 Detachable

T14 Gen 3: <u>Intel</u> and <u>AMD</u> T16 Gen 1: <u>Intel</u> and <u>AMD</u> T14s Gen 3: <u>Intel</u> and <u>AMD</u>

L13 Gen 3: Intel and AMD
L13 Yoga Gen 3: Intel and AMD
L14 Gen 3: Intel and AMD
L15 Gen 3: Intel and AMD

C14 Gen 1 Chromebook
C13 Yoga Gen 1 Chromebook

K14 Gen 1: Intel and AMD

SMB NB:

E14 Gen 4: Intel and AMD E15 Gen 4: Intel and AMD

TB13s G4: ARB and IAP
TB13x Gen 2
TB14 Gen 4: ABA and IAP
TB14p Gen 3
TB14s Yoga Gen 2
TB15 Gen 4: ABA and IAP
TB15p Gen 2
TB16 NX
TB Plus Gen 3

V14 Gen 3: <u>ABA</u> and <u>IAP</u> V15 Gen 3: <u>ABA</u> or <u>IAP</u>

Desktops:

M70q Tiny Gen 3 M75q Tiny Gen 2 M80q Tiny Gen 3 M90q Tiny Gen 3

M70s Gen 3 M75s Gen 2 M80s Gen 3 M90s Gen 3

M70t Gen 3 M80t Gen 3 M90t Gen 3

Neo30a 24" Neo50s

M70a Gen 3 M90a Gen 3 M90a Pro Gen 3

ThinkEdge SE30 ThinkEdge SE50 ThinkEdge SE70

TIO Gen 4 24"
TIO 27"
TIO Flex 22t
TIO Flex 24t
TIO Flex 24v
TIO Flex 27i

TIO Gen 4 22"

WorkStation:

P1 Gen 5 P17 Gen 2 P16 Gen 1 P16s Gen 1 P14s Gen 3 P15v Gen 3: Intel and AMD T15p Gen 3

P920 Rack P920 P720 P620

P520 P520c

P350 Tower P360 Tower P348 Tower P358 Tower

P340 Tower

P340 SFF P350 SFF P360U SFF

P340 Tiny P360 Tiny

Collaboration:

ThinkSmart Hub, Teams
ThinkSmart Hub, zoom

ThinkSmart View, Teams ThinkSmart View, Zoom

Google Meet Series One Room Kit Google Meet Series One Room Kit G2